| S.No. | Name of Parameter | Unit | Weightage | Target 2022-23 | |
|-------|--|-------------------|-----------|----------------|--|
| 1 | Revenue from Operations | Rs. in Cr. | 10 | 9298 | |
| 2 | Trading of Renewal Energy(MU) | MU | 23 | 34679 | |
| 3 | CAPEX | Rs. in Cr. | 10 | 1944 | |
| 4 | EBITDA as a percentage of Revenue | % | 10 | 7.65 | |
| 5 | Return on Net Worth | % | 15 | 24.87 | |
| 6 | Asset Turnover Ratio | % | 5 | 158 | |
| 7 | Acceptance/ Rejection of Goods & Services through TReDS Portal | % | 5 | 100 | |
| 8 | Procurement from GeM as % of total procurement | % | 2 | 25 | |
| 9 | Trade Receivables as no. of days of Revenue from Operations | Number of Days | 3 | 49 | |

| 10 | Expenditure on R&D / Innovations Initiativesas % of PBT | % | 2 | 2 |
|----|---|-------|-----|-----|
| 11 | Earning Per Share | Rs. | 15 | 429 |
| | | Total | 100 | |

Notes:

- The targets are based on actuals for the FY 2021-22.
- Vision provided by the administrative Ministry is also considered for Benchmarking.
- CAPEX targets of CPSEs As per Budget Document of Union Govt. (Statement 26).
- Target for Expenditure on R&D/ Innovations Initiatives is based on PBT of FY 2022-23 and achievement to be confirmed based on Annual Report of CPSE.
- Proportionate marks for achievement of 50% to 100% Targets.
- No marks for achievement below 50.00% of Targets.

| Compliance parameters for 2022-23 | | | | | | |
|-----------------------------------|--|-------|---|--|--|--|
| S.No. | Parameter | Marks | Source/ Verification | | | |
| 1 | DPE guidelines issued from time to time on CSR expenditure by CPSEs. | -1 | Administrative Ministry | | | |
| 2 | Compliance of provisions in the Companies Act, 2013 (or SEBI (LODR) regulations in case of listed entities) on Corporate Governance such as: (i) Composition of Board of Directors (ii) Board Committees (Audit Committee etc.) (iii) Holding Board Meetings (iv) Related Party Transaction (v) Disclosures and Transparency | -3 | Administrative Ministry on the basis of CAG/ Statutory/ Secretarial Auditor Report(s) | | | |
| 3 | Target as given by NITI Aayog on Assets Monetization Milestones | -1 | Administrative Ministry on the basis confirmation from NITI Aayog | | | |
| 4 | (i) Procurement of goods or services through MSEs as % of Total procurement of goods and services - 25 % | -1 | Administrative Ministry on the basis of Sambandh portal | | | |
| 5 | (ii) Procurement of goods or services through SC/ST MSEs as % of Total procurement of goods and services - 4% | -1 | Administrative Ministry on the basis of Sambandh portal | | | |
| 6 | (iii) Procurement of goods or services through Women MSEs as % of Total procurement of goods and services - 3% | -1 | Administrative Ministry on the basis of Sambandh portal | | | |
| 7 | Steps and initiative taken for Health & Safety improvement of Human Resources in CPSEs (Target to be prescribed by the Administrative Ministry) | -1 | Administrative Ministry | | | |

CMD / MD, Solar Energy Corporation of India

Secretary, Ministry of New & Renewable Energy

Date -

Date -

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