

Solar Energy Corporation of India
New Delhi-17

SECI/Cont./Ind./49/SMG/2013

Date: 30.07.2013

Subject: Request of Empanelment of Companies for Implementation of Mini and Micro Solar PV Power Plants for Rural Electrification in India (RFE No. SECI/Cont./Ind./49/SMG/2013 dated 25th June 2013):: **Amendments & Clarifications**

Further to our RFE No. SECI/Cont./Ind./49/SMG/2013 dated 25th June 2013, please find attached an Amendment No. SECI/Cont./Ind./49/SMG/2013 dated 30th July 2013 to our above mentioned RFE as **Table-A**. This amendment shall form an integral part of the RFE dated 25.06.2013 & shall constitute a part of the Tender document.

Also please find enclosed the Clarification as **Table B** on some of the provisions in our RFE dated 25.06.13 taken up by various prospective Applicants during the Pre-Bid Conference held at SECI office on 08.07.2013 at 11:00 A.M. All other terms and conditions of RFE shall remain same.

RFE document complete in all respects should be submitted on or before 12th August 2013 up to 2:30 P.M in the office of "SECI" in the prescribed format. RFE document will be opened on 12th August 2013 at 3:00 P.M in presence of authorised representative of Applicants who wish to be present.

Thanking you,

Yours faithfully,

(Abhinav Kumar)
Sr. Engineer (Comm.)

Table –A

Amendment to RFE No SECI/Cont./Ind./49/SMG/2013 dated 30.07.2013		
Sr. No.	Reference to the Clause, Page No. and Section of the RFE	Amended Clause
Definitions and Abbreviations		
1.		“Applicant” is replaced by “Applicant/Bidder”
SECTION-3		
2.	Clause No. 3.2.1 (IV), Page No. 24 & Section-3	<p>Clause No. 3.2.1 (IV) is added after Clause No. 3.2.1 (III) as below:</p> <p>Applicant can however use the technical and financial strength of its Parent Company to fulfil the Technical and/or Financial Eligibility criteria mentioned below. In such case, Bidders shall submit an Undertaking from the Parent Company as per Appendix -5 and also furnish a certificate of relationship of Parent Company or Affiliate with the Bidding Company as per Appendix-4, Company Secretary/Statutory Auditor certificate towards shareholding pattern of the Parent Company and the Bidding Company along with a Board resolution from the Parent Company.</p>
3.	Clause No. 3.2.3 (I) ,(II) &(III), Page No. 24 & Section-3	<p>Clause No. 3.2.3 (I) ,(II) & (III) is replaced as below:</p> <p>The Annual turnover of Rupees 50 Lakhs in any one of the last 3 Financial years preceding the Bid Deadline subjected to the condition that the Bidder should at least have completed one financial year.The Application must be accompanied by a certificate from the Statutory Auditor/Practicing Chartered Accountant of the Applicant certifying the above. In addition, the Application must be accompanied by the Audited Annual Reports of the financial year for which the Applicant is fulfilling the Eligibility Criteria.</p>

4.	Clause No. 3.2.5 , Page No. 25 & Section-3	<p>Clause No. 3.2.5 is replaced as below:</p> <p>Applicant fulfilling the Technical & Financial Eligibility indicated at Clause 3.2.1, Clause 3.2.2 and amended Clause 3.2.3 above shall only be evaluated as follows and listed in order of the Merit. (For revised Table, please see Annexure –A).</p>
5.	Clause No. 3.3.1 , Page No. 25 & Section-3	<p>Clause No. 3.3.1 is replaced as below:</p> <p>Merit list of all the Applicant shall be drawn in the descending order of number of points scored in the evaluation as described in Clause 3.2.5 above. Applicant scoring 60 marks or more shall be empaneled from the Merit List. However, if the Applicants scoring 60 marks or above is less than 15 No's, SECI reserves the right to relax the qualifying marks to empanel at least 15 Applicants but subject to maximum 20 (Twenty) applicants.</p>
All other Terms and Conditions of RFE shall remain same		

Annexure-A

Sr. No.	Description	Breakup
1.	No. of Executed Solar PV Mini/Micro Grid Projects	20 (Max.)
	No. of Assignments <ul style="list-style-type: none"> ○ 1-2 Assignments ○ 3 and more Assignments 	10 20
2.	No. of Executed Solar PV (Off Grid / Grid Connected) Projects	30 (Max.)
	No. of Assignments <ul style="list-style-type: none"> ○ 1-2 Assignments ○ 3-5 Assignments ○ 6-8 Assignments ○ 9-12 Assignments ○ More than 12 Assignments 	10 15 20 25 30
3.	Single Largest Capacity (kW) of any one assignment in the above Assignments	20 (Max.)
	<ul style="list-style-type: none"> ○ Up to 100 kW ○ Greater than 100 kW 	10 20
4.	Financial Strength (Anyone of the last three (3) years annual turnover, INR)	30 (Max.)
	<ul style="list-style-type: none"> ○ 0.5 Cr-2Cr ○ More than 2 Cr-5 Cr ○ More than 5cr-10Cr ○ Above 10 Cr 	15 20 25 30

Format for certificate of relationship of Parent Company or Affiliate with the Applicant Company

To,

.....

Sub: Request of Empanelment of Companies for Implementation of Mini and Micro Grid based Solar PV Power Plants for Rural Electrification in India (RFE No. SECI/Cont./Ind./49/SMG/2013 dated 25th June 2013)

Dear Sir,

We hereby certify that M/s.....M/s.....M/s.....are the Affiliate(s) /Parent Company of the Applicant Company based on details of equity holding as on seven (7) days prior to the Bid Deadline.

The details of equity holding of the Affiliate/Parent Company/ Applicant Company or vice versa as on seven (7) days prior to the Bid Deadline are given as below:

Name of Applicant Company	Name of the Affiliate of the Applicant Company/ Name of the Parent Company of the Applicant Company	Name of the Company having common control on the Affiliate and the Applicant Company	Percentage of Equity Holding of Parent Company in the Applicant Company

*Strike out whichever is not applicable.

.....

(Insert Name and Signature of Statutory Auditor or practising Company Secretary of the Applicant)

Undertaking from the Parent Company
(On the Letter Head of the Parent Company)

Name:
Full Address:
Telephone No.:
E-mail address:
Fax/No.:

To,
.....

Sub: Request of Empanelment of Companies for Implementation of Mini and Micro Grid based Solar PV Power Plants for Rural Electrification in India (RFE No. SECI/Cont./Ind./49/SMG/2013 dated 25th June 2013)

Dear Sir,

We refer to the RFE No.....dated.....for “Request of Empanelment of Companies for Implementation of Mini and Micro Grid based Solar PV Power Plants for Rural Electrification in India (RFE No. SECI/Cont./Ind./49/SMG/2013 dated 25th June 2013)”.

“We have carefully read and examined in detail the RFE, including in particular, Amended Clauseof the RFE, regarding submission of an undertaking, as per the prescribed Format at Annexure.....of the RFE.

We confirm that M/s.....(Insert name of Applicant Company) has been authorized by us to use our technical and / or financial capability for meeting the Technical and Financial Eligibility as specified in Amended Clause....of the RFE referred to above.

We also note that Performance Guarantee required shall be submitted by(Insert the name of the Applicant Company) in the event of it being selected as the Successful Bidder during the Tendering stage”.

In view of the above, we hereby undertake to you and confirm that in the event of failure of(Insert name of the Applicant Company) to submit the Performance Guarantee in full or in part at the Tendering stage, as specified in the Tender, we shall submit the Performance Guarantee not submitted by(Insert name of the Applicant Company)".

We have attached hereto certified true copy of the Board Resolution Whereby the Board of Directors of our Company has approved issue of this Undertaking by the Company.

All the terms used herein but not defined, shall have the meaning as ascribed to the said terms under the RFE.

Signature of Chief Executive Officer/Managing Director

Common seal ofhas been affixed in my/our presence pursuant to Board of Director’s Resolution dated.....

WITNESS

- 1.
(Signature)
Name.....
Designation.....

- 2.
(Signature)
Name.....
Designation.....

Table -B

Clarifications to RFE No SECI/Cont./Ind./49/SMG/2013 dated 30.07.2013		
Sl. No.	Queries raised/ Clarifications sought by representatives of prospective bidders	Clarifications given by SECI
1.	Definition of Mini / Micro Grid: <ul style="list-style-type: none"> • Whether AC / DC Mini / Micro Grid is considered. 	<ul style="list-style-type: none"> • As defined in the RFE, output of Mini/ Micro Grid may be of AC / DC type which shall depend on project to project basis.
2.	Indicative Scope of Work <ul style="list-style-type: none"> • Whether the prospective consumers shall be chosen by SECI or the empanelled members? • Scope of work and nature of work is indicative only, however SECI reserves the right to add/delete items in scope/nature of work: By what time will SECI notify about the changes? • Land acquisition and / or development: SECI should take the necessary approval or help in getting the land acquisitions/ government approvals. 	<ul style="list-style-type: none"> • At the Bid Stage, when tender for the specific village(s) will be issued, the bidders shall be provided with the load list / details and have to carry out the work as per the Scope of Work defined in the "Bid Document". • It is clarified the Scope of Work given in the RFE is indicative in nature. However, detailed Scope of Work shall be given at the Bid Stage of tendering, which will vary on project to project basis. • The executing agencies shall be responsible for the land acquisition. However, SECI may facilitate the land acquisition for the Project(s).
3.	Correspondence with Applicants: <ul style="list-style-type: none"> • Only Empanelled Applicants shall be eligible to submit their bids as and when invited for different Projects in India: Please clarify the distribution of works to the empanelled members? 	<ul style="list-style-type: none"> • It is clarified that only empanelled applicants shall be eligible for submission of bids as and when invited for different Projects in India. However, SECI reserves the right to review the list of empanelled vendors depending on the response to the bidding process (es) and / or value of the Contract.
4.	Maximum No. of Empanelment of Applicants: Prospective bidders have requested to increase the maximum no of applicants to be empanelled.	Please refer the Amendment issued by SECI.

Clarifications to RFE No SECI/Cont./Ind./49/SMG/2013 dated 30.07.2013

Sl. No.	Queries raised/ Clarifications sought by representatives of prospective bidders	Clarifications given by SECI
5.	<p>Minimum Technical Eligibility</p> <ul style="list-style-type: none"> • Will SECI accept the Commissioning Certificate alone? • Will SECI consider experience of International projects? • Whether work experience of standalone system shall be considered. 	<ul style="list-style-type: none"> • No, Application must be accompanied with copies of Contracts/Agreements/Work orders in support of the Applicant Fulfilling Technical Eligibility Criteria as indicated in Clause 3.2.2 of RFE document along with the Commissioning certificate / project completion certificate indicating no. and date of Work Order / Contract, date of commission, capacity of the plant, type of the Plant (off grid/ grid connected) etc. • Only Projects executed in India shall be considered. • No, Work experience of successful installation and commissioning of off-grid / grid connected PV project of minimum 10 kW as the project shall only be considered.
6.	<p>Minimum Financial Eligibility: Prospective bidders suggested to relax minimum financial eligibility</p>	<p>Please refer the Amendment issued by SECI.</p>
7.	<ul style="list-style-type: none"> • Prospective bidders have requested to allow Joint Venture/ consortium for meeting minimum financial eligibility and minimum technical eligibility and • Borrowing of Parent Credentials for meeting minimum financial and technical eligibility 	<ul style="list-style-type: none"> • Applicant are allowed only to use the technical and/or financial strength of the Parent Company provided that the Parent Company holds at least twenty six percent (26%) of the paid-up equity capital directly or indirectly in the Bidding Company. Please refer the Amendment issued by SECI.
8.	<p>Evaluation of Technical and Financial Parameters: Table given in Section 3.2.5 of RFE should be modified.</p>	<p>Please refer the Amendment issued by SECI.</p>
9.	<p>Appendix-3: Format of Power of Attorney for Authorized Signatory: Can a bidder</p>	<p>Power of Attorney shall generally be as provided in Appendix-3 of the</p>

Clarifications to RFE No SECI/Cont./Ind./49/SMG/2013 dated 30.07.2013

Sl. No.	Queries raised/ Clarifications sought by representatives of prospective bidders	Clarifications given by SECI
	submits the POA in the company's own format?	RFE. However, SECI may accept general Power of Attorney executed in favour of Authorised Signatory of the Applicant, if it shall conclusively establish that the Signatory has been authorized by the Board of Directors to execute all documents on behalf of the Applicant Company.
10.	The Bidder should have valid CST/State VAT/TIN Registration Certificate: In case of Bidder is having state wise registration which state registration certificate should be provided?	It is clarified that if bidder is having state wise registration, Bidder may submit any of the state registration.
11.	Will Micro & Medium Scale Enterprises, State or Central PSUs be given preference?	There is no relaxation in terms of any conditions of the RFE or price preference or processing fee for M.S.M.E/ State or Central PSUs.
12.	Due Date and Time for receipt of RFE Documents: Prospective bidders have requested for Extension in Due Date.	The Due Date & Time for receipt of RFE document is extended to 12th August 2013 up to 2:30 PM and the bid shall be opened at 3:00 PM on the same day in presence of authorised representative of Applicants who wish to be present.
13.	Whether Applicant who have already submitted their Applications can Modify /substitute/withdraw their Applications?	Yes. Please refer the Clause No 2.5.7 of the original document for details.
All other Terms and Conditions of the RFE shall remain same.		