



Solar Energy Corporation of India Limited (A Government of India Enterprise)

D - 3, 1st Floor, Wing - A, Prius Platinum Building, District Centre, Saket, New Delhi - 110017 Tel: 011 - 71989200, Fax: 011 - 71989243 E mail : <u>contracts@seci.co.in</u>

Request for Selection (RfS) Document

For

Selection of Solar Power Developers for Setting up of 2000 MW Grid-Connected Solar PV Power Projects in India (Tranche-I) under CPSU Scheme (Government Producer Scheme) Phase-II

Tender Search Code for TCIL: SECI-2019-TN000010

RfS No. SECI/C&P/SPD/CPSU-I/RfS/2000MW/032019

Dated : 15-03-2019



DISCLAIMER

- Though adequate care has been taken while preparing the RfS document, the bidder(s) shall satisfy themselves that the document is complete in all respect. Intimation regarding any discrepancy shall be given by the prospective bidders to the office of SECI immediately. If no intimation is received from any bidder within 20 (Twenty) days from the date of issuance of RfS documents, it shall be considered that the document is complete in all respect and has been received/ acknowledged by the bidder(s).
- 2. Solar Energy Corporation of India Ltd (SECI) reserves the right to modify, amend or supplement this document.
- 3. This RfS document has been prepared in good faith, and on best endevour basis. Neither SECI nor their employees or advisors make any representation or warranty, express or implied, or accept any responsibility or liability, whatsoever, in respect of any statements or omissions herein, or the accuracy, completeness or reliability of information, and shall incur no liability under any law, statute, rules or regulations as to the accuracy, reliability or completeness of this document, even if any loss or damage is caused by any act or omission on their part.

Place: New Delhi

Date: 15/03/2019



BID INFORMATION SHEET

The brief details of the RfS are as under:

(A)	NAME OF WORK/ BRIEF SCOPE OF WORK/ JOB	 Selection of Solar Power Developers for Setting up of 2000 MW Grid-Connected Solar PV Power Projects in India (Tranche-I) under CPSU Scheme (Government Producer Scheme) Phase-II. Land, Connectivity and Long Term Open Access (If Applicable) shall be in the scope of the Solar Power Developers. 	
(B)	RfS NO. & DATE	SECI/C&P/SPD/CPSU-I/RfS/2000MW/032019 Dated : 15.03.2019	
(C)	TYPE OF BIDDING SYSTEM	SINGLE BID SYSTEM TWO BID SYSTEM Yes	
(D)	TYPE OF RfS/ TENDER	E-TENDER Yes MANUAL	
(E)	COMPLETION/ CONTRACT PERIOD	As mentioned in RfS Document	
(F)	DOCUMENT FEE/ COST OF RfS DOCUMENT (NON-REFUNDABLE)	APPLICABLE Yes NOT APPLICABLE	



		APPLICABLE Yes
		NOT APPLICABLE
		Amount: Rs. 3 Lakh +18% GST for each Project from 10 MW upto 40 MW capacity,
		Rs. 5 Lakh + 18% GST for each Project from 50 MW upto 90 MW capacity,
	DOCUMENT PROCESSING FEE	Rs. 10 Lakh + 18% GST for each Project from 100 MW and above capacity,
(G)	PROCESSING FEE	to be submitted either through NEFT/RTGS transfer in the account of SECI, or in the form of DD/Pay Order along with the response to RfS in favour of "Solar Energy Corporation of India Ltd", payable at New Delhi,
		to be submitted either through NEFT/RTGS transfer in the account of SECI, or in the form of DD/Pay Order along with the response to RfS in favour of "Solar Energy Corporation of India Ltd", payable at New Delhi.to be submitted either through NEFT/RTGS transfer in the account of SECI, or in the form of DD/Pay Order along with the response to RfS in favour of "Solar Energy Corporation of India Ltd", payable at New Delhi.
		APPLICABLE Yes
(H)	EARNEST MONEY DEPOSIT (EMD)	NOT APPLICABLE
		Amount: INR 4,00,000/- (Indian Rupees Four Lakh) per MW per Project to be submitted in the form of Bank Guarantee along with the Response to RfS
	PERFORMANCE	APPLICABLE Yes
(I)	BANK GUARANTEE	NOT APPLICABLE
(L)	DATE, TIME & VENUE OF PRE-BID MEETING	Solar Energy Corporation of India Limited (A Government of India Enterprise) D - 3, 1 st Floor, Wing - A, Prius Platinum Building, District Centre, Saket, New Delhi - 110 017 Scheduled as per NIT on TCIL portal and/or SECI website.

RfS for 2000 MW Grid-Connected		
Solar Power Projects in India under CPSU Scheme Phase-II (Tranche-I)	<u>Page 4 of 95</u>	Signature of Bidder



(K)	OFFLINE & ONLINE BID-SUBMISSION DEADLINE	As per NIT on TCIL portal
(L)	TECHNO- COMMERCIAL BID OPENING	As per NIT on TCIL portal
(M)	e-Reverse Auction (e- RA)	Will be informed to eligible bidders. Date and time of e-RA shall be intimated through email.
(N)	CONTACT DETAILS OF TCIL	M/s Telecommunications Consultants India Limited 6 th Floor, TCIL Bhawan, Greater Kailash - 1 New Delhi - 110 048 Contact Person : ETS Support Team Contact No. : 011 26202699 (Multiline) / 26241790 / 26202661 Email : ets_support@tcil-india.com
(O)	Name, Designation, Address and other details (For Submission of Response to RfS)	Sh. Sanjay Sharma General Manager (Contracts & Procurement) Solar Energy Corporation of India Limited D - 3, 1 st Floor, Wing - A, Prius Platinum Building District Centre, Saket, New Delhi - 110 017 Contact No. : 011 71989256 Email : <i>nsm@seci.co.in / contracts@seci.co.in</i>
(P)	Details of persons to be contacted in case of any assistance required	 Sh. Pratik Prasun Deputy Manager (C&P) Contact No.: 011 71989236 Sh. Biblesh Meena Sr. Engineer (C&P) Ph: 011-71989284

- 1.0 Bids must be submitted strictly in accordance with Section-III, Instructions to Bidders (ITB) depending upon Type of Tender as mentioned at Clause no. (D) of Bid Information Sheet. The IFB is an integral and inseparable part of the RfS document.
- 2.0 Bidder(s) are required to quote strictly as per terms and conditions of the RfS documents and not to stipulate any deviations/ exceptions.
- 3.0 Any bidder, who meets the Qualifying Requirement and wishes to quote against this RfS, may download the complete RfS document along with its amendment(s) if any from ETS Portal of TCIL (*https://www.tcil-india-electronictender.com*) and/ or SECI website (*www.seci.co.in*) and submit their Bid complete in all respect as per terms & conditions of RfS Document on or before the due date of bid submission.
- 4.0 Clarification(s)/ Corrigendum(s) if any shall also be available on the above referred websites.
- 5.0 Bidders are requested to remain updated for any notices/ amendments/ clarifications etc. to the RfS document through the websites *https://www.tcil-india-electronictender.com*. No separate notifications will be issued for such notices/ amendments/ clarifications etc. in the print media or individually. Intimation regarding notification on the above shall be updated on *www.seci.co.in* and the details only will be available from *https://www.tcil-india-electronictender.com*





SECTION - I

DEFINITIONS OF TERMS

RfS for 2000 MW Grid-Connected Solar Power Projects in India under CPSU Scheme Phase-II (Tranche-I)

RfS No. SECI/C&P/SPD/CPSU-I/RfS/2000MW/032019



- 1.1 **"ACT" or "ELECTRICITY ACT, 2003"** shall mean the Electricity Act, 2003 and include any modifications, amendments and substitution from time to time;
- 1.2 **"AFFILIATE**" shall mean a company that, directly or indirectly,
 - i. controls, or
 - ii. is controlled by, or

iii. is under common control with, a company developing a Project or a Member in a Consortium developing the Project and control means ownership, directly or indirectly, of more than 50% (fifty percent) of the voting shares of such company or right to appoint majority Directors;

- 1.3 **"BIDDER"** shall mean Bidding Company or a Bidding Consortium submitting the Bid. Any reference to the Bidder includes Bidding Company/ Bidding Consortium, Member of a Bidding Consortium including its successors, executors and permitted assigns and Lead Member of the Bidding Consortium jointly and severally, as the context may require;
- 1.4 **"BIDDING CONSORTIUM"** or **"CONSORTIUM"** shall refer to a group of Companies that collectively submitting the response in accordance with the provisions of this RfS under a Consortium Agreement;
- 1.5 "CAPACITY UTILIZATION FACTOR (CUF)" shall have the same meaning as provided in CERC (Terms and Conditions for Tariff determination from Renewable Energy Sources) Regulations, 2009 as amended from time to time; The CUF shall be calculated based on the annual energy injected and metered at the Delivery Point. In any Contract Year, if 'X' MWh of energy has been metered out at the Delivery Point for 'Y' MW Project capacity, CUF= (X MWh/(Y MW*8766)) X100%;
- 1.6 **"CHARTERED ACCOUNTANT"** shall mean a person practicing in India or a firm whereof all the partners practicing in India as a Chartered Accountant(s) within the meaning of the Chartered Accountants Act, 1949.
- 1.7 **"COMPANY"** shall mean a body corporate incorporated in India under the the Companies Act, 2013 or any law in India prior thereto relating to Companies, as applicable;
- 1.8 **"COMMISSIONING DATE**" shall mean the date as defined in Clause no. 17, Section-III, Instructions to Bidders (ITB) of RfS Documents;
- 1.9 **"CONTROL"** shall mean the ownership, directly or indirectly, of more than 50% (fifty percent) of the voting shares of such Company or right to appoint majority Directors;
- 1.10 **"CONTROLLING SHAREHOLDING"** shall mean more than 50% of the voting rights and paid up share capital in the Company/ Consortium;
- 1.11 **"CENTRAL TRANSMISSION UTILITY (CTU)"** shall mean the Central Transmission Utility as defined in Section 38 of the Electricity Act 2003;

- 1.12 **"DAY"** shall mean calendar day;
- 1.13 **"EQUITY"** shall mean Net Worth as defined in Companies Act, 2013
- 1.14 **"GOVERNMENT PRODUCER**" shall mean any entity which is either directly controlled by the Central or State Government or is under the administrative control of Central or State Government or a Company in which Government is having more than 50 % shareholding.
- 1.15 "GUIDELINES" shall mean the "Central Public Sector Undertaking (CPSU) Scheme Phase-II (Government Producer Scheme) for setting up 12,000 MW grid-connected Solar Photovoltaic (PV) Power Projectes by the Government Producers with Viability Gap Funding (VGF) support for self-use or use by Government/Government entities, either directly or through Distribution Companies (DISCOMS)" issued by the Ministry of New & Renewable Energy vide No. 302/4/2017-GRID SOLAR dated 05.03.2019 including subsequent amendments and clarifications thereof.

1.16 "GROUP COMPANY" of a Company means

- (a) a Company which, directly or indirectly, holds 10% (Ten Percent) or more of the share capital of the Company or;
- (b) a Company in which the Company, directly or indirectly, holds 10% (Ten Percent) or more of the share capital of such Company or;
- (c) a Company in which the Company, directly or indirectly, has the power to direct or cause to be directed the management and policies of such Company whether through the ownership of securities or agreement or any other arrangement or otherwise or;
- (d) a Company which, directly or indirectly, has the power to direct or cause to be directed the management and policies of the Company whether through the ownership of securities or agreement or any other arrangement or otherwise or;
- (e) a Company which is under common control with the Company, and control means ownership by one Company of at least 10% (Ten Percent) of the share capital of the other Company or power to direct or cause to be directed the management and policies of such Company whether through the ownership of securities or agreement or any other arrangement or otherwise;

Provided that a financial institution, scheduled bank, foreign institutional investor, Non-Banking Financial Company, and any mutual fund, pension funds and soverign funds shall not be deemed to be Group Company, and its shareholding and the power to direct or cause to be directed the management and policies of a Company shall not be considered for the purposes of this definition unless it is the Project Company or a Member of the Consortium developing the Project;

1.17 **"INTER-CONNECTION POINT/ DELIVERY/ METERING POINT**" shall mean the point at the voltage level as specified by the SPD, where the power from the Solar Power Projects is injected into the grid. For interconnection with grid and metering, the SPDs shall abide by the relevant CERC/ SERC Regulations, Grid Code and Central Electricity



Authority (Installation and Operation of Meters) Regulations, 2006 as amended and revised from time to time.

- 1.18 **"JOINT CONTROL"** shall mean a situation where a company has multiple promoters (but none of the shareholders has more than 50% of voting rights and paid up share capital);
- 1.19 **"LEAD MEMBER OF THE BIDDING CONSORTIUM"** *or* **"LEAD MEMBER"**: There shall be only one Lead Member, having the shareholding of not less 51% in the Bidding Consortium.

Note: The shareholding of the Lead member in the Project Company (Special Purpose Vehicle) cannot be changed till 01 (One) year after the Commissioning Date of the Project;

- 1.20 **"LETTER OF AWARD/ INTENT"** *or* **"LOA/LOI"** shall mean the letter issued by Solar Energy Corporation of India Limited (SECI) to the selected Bidder for award of the Project capacity;
- 1.21 **"LIMITED LIABILITY PARTNERSHIP"** *or* **"LLP**" shall mean a Company governed by Limited Liability Partnership Act 2008 or as amended;
- 1.22 **"LLC"** shall mean Limited Liability Company;
- 1.23 **"MEMBER IN A BIDDING CONSORTIUM"** *or* **"MEMBER"** shall mean each Company in a Bidding Consortium;
- 1.24 "MONTH" shall mean calendar month;
- 1.25 **"NET-WORTH**" shall mean the Net-Worth as defined section 2 of the Companies Act, 2013;
- 1.26 **"PAID-UP SHARE CAPITAL"** shall mean the paid-up share capital as defined in Section 2 of the Companies Act, 2013;
- 1.27 **"PARENT"** shall mean a Company, which holds more than 50% voting rights and paid up share capital, either directly or indirectly in the Project Company or a Member in a Consortium developing the Project;
- 1.28 **"POOLING SUBSTATION/ POOLING POINT"** shall mean a point where more than one Solar PV Project may connect to a common Transmission System. Multiple Projects can be connected to a pooling substation from where common transmission system shall be constructed and maintained by the SPD(s) to get connected to the Delivery Point.
- 1.29 **"PGCIL"** or "POWERGRID" shall mean Powergrid Corporation of India Limited;



- 1.30 **"POWER PROJECT"** *or* **"SOLAR PROJECT"** *or* **"PROJECT"** shall mean the solar power generation facility having single/separate points of injection into the grid at Interconnection/ Delivery/ Metering Point, or in case of sharing of transmission lines by separate injection at Pooling Point.
- 1.31 **"PROJECT CAPACITY"** shall mean the cumulative Project capacity quoted by/allocated to the bidder;
- 1.32 **"PROJECT COMMISSIONING":** The Project will be considered as commissioned based on self declaration by the SPD, if all equipment as per rated project capacity has been installed and energy has flown into the grid;
- 1.33 **"PROJECT DEVELOPER"** or **"DEVELOPER"** or **"SOLAR POWER DEVELOPER** (SPD)" shall mean the Bidding Company or a Bidding Consortium participating in the bid and having been selected and allocated a project capacity by SECI (through a competitive bidding process), including the SPV formed by the selected bidder/ consortium for the purpose of setting up of Project;
- 1.34 **"RfS DOCUMENT"** shall mean the bidding document issued by SECI including all attachments, clarifications and amendments thereof vide Rfs No. **SECI/C&P/SPD/CPSU-I/RfS/2000MW/032019** dated 15.03.2019;
- 1.35 **"SECI"** shall mean Solar Energy Corporation of India Limited;
- 1.36 **"SCHEDULED COMMISSIONING DATE"** *or* **"SCD"** shall be the date as indicated in Claue 16, Section-III of the RfS;
- 1.37 **"SELECTED BIDDER"** *or* **"SUCCESSFUL BIDDER"** shall mean the Bidder selected pursuant to this RfS to set up the Project and supply electrical output of the Project;
- 1.38 **"SOLAR PV PROJECT"** shall mean the Solar Photo Voltaic Power Project that uses sunlight for direct conversion into electricity through Photo Voltaic Technology;
- 1.39 **"STATE TRANSMISSION UTILITY"** or **"STU"** shall mean the Board or the Government Company notified by the respective State Government under Sub-Section I of Section 39 of the Electricity Act, 2003;
- 1.40 **"TOE"** shall mean Tender Opening Event.
- 1.41 **"ULTIMATE PARENT"** shall mean a Company, which owns more than 50% (Fifty Percent) voting rights and paid up share capital, either directly or indirectly in the Parent and Affiliates ;
- 1.42 **"Viability Gap Funding (VGF)**" shall mean the fund which will be disbursed by SECI to the SPD, if eligible, as per terms and conditions of this RfS document
- 1.43 **"WEEK"** shall mean calendar week;





<u>SECTION - II</u>

INVITATION FOR BIDS (IFB)

RfS for 2000 MW Grid-Connected Solar Power Projects in India under CPSU Scheme Phase-II (Tranche-I)

RfS No. SECI/C&P/SPD/CPSU-I/RfS/2000MW/032019

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INVITATION FOR BIDS (IFB)

FOR

SELECTION OF SOLAR POWER DEVELOPERS FOR SETTING UP OF 2000 MW GRID-CONNECTED SOLAR PHOTOVOLTAIC POWER PROJECTS UNDER CPSU SCHEME PHASE-II (TRANCHE-I)

(SINGLE STAGE TWO ENVELOPE BIDDING) under e-Tendering

- 1.0 Solar Energy Corporation of India Limited (hereinafter called "SECI") is a Government of India Enterprise under the administrative control of the Ministry of New & Renewable Energy (MNRE). One of the main objectives of the Company is to assist the Ministry and function as the implementing and facilitating arm of the National Solar Mission (NSM) for development, promotion and commercialization of solar energy technologies in the country.
- 2.0 MNRE has issued the "Central Public Sector Undertaking (CPSU) Scheme Phase-II (Government Producer Scheme) for setting up 12,000 MW grid-connected Solar Photovoltaic (PV) Power Projectes by the Government Producers with Viability Gap Funding (VGF) support for self-use or use by Government/Government entities, either directly or through Distribution Companies (DISCOMS)" vide No. 302/4/2017-GRID SOLAR dated 05.03.2019. These Guidelines have been issued under the provisions of Section 63 of the Electricity Act, 2003 for long term procurement of electricity by the 'Procurers', from grid-connected Solar PV Power Projects, having size of 10 MW and above, through competitive bidding. This RfS document has been prepared in line with the above Guidelines.

The total 12,000 MW capacity will be added in 4 years period i.e from financial year 2019-20 to 2022-23.

- 3.0 As part of the Government of India's target to achieve a cumulative capacity of 100 GW Solar PV installation by the year 2022, SECI wishes to invite proposals for setting up of grid connected Solar PV projects anywhere in India on "Build Own Operate" (B-O-O) basis for an aggregate capacity of 2000 MW under Phase-II (Tranche-1). SECI shall award the projects to the successful bidder(s) selected after e-RA in line with provisions of RfS.
- 4.0 Power genereated from above Projects shall be solely for self-use or use by Government/Government entities, either directly or through Discoms on payment of mutually agreed usages charges of not more than **Rs. 3.50/kWh**, which shall be exclusive of any other third party charges like wheeling and transmission charges and losses, point of connection charges and losses, cross-subsidy surcharges, State Load Dispatch Centre (SLDC)/ regional Load Dispatch Centre (RLDC) Charges, etc. as may be applicable.



5.0 Bidding process for Projects under this RfS is under DCR category only. The conditions of "Domestic Content Requirement" as specified in Section-3, Clause- 3.8 will be applicable for Projects being implemented under this scheme.

OVERVIEW OF THE RfS

Solar Power Developers (hereinafter referred to as SPDs) selected by SECI based on this RfS, shall set up Solar PV Projects on Build Own Operate (BOO) basis in accordance with the provisions of this RfS document.

- 6.0 The maximum permissible limit for VGF is kept at **Rs. 0.70 Crore/MW** for projects, the actual VGF to be given to a Government Producer under the RfS would be decided through bidding using VGF amount as a bid parameter to select the SPD.
- 7.0 Bidders shall be required to submit their bids by offering VGF amount in INR per MW. Bidders who don't want to avail VGF, can submit their bid by offering '0' (Zero) VGF.
- 8.0 Any Government Producer setting up solar PV Power Projects will be eligible for assistance under this RfS if it sets up a Solar PV power plant for self-use or use by Government/ Government entities, either directly or through DISCOMs. Such Government Producers will submit an undertaking that there will be no commercial sale/resale of power and thatsuch producer will be using electricity produced from this Project, either for self-use or use by Government/Government Entities.
- 9.0 Setting up of the aggregate capacity by the Government Producers, may be done by them either through in-house Engineering Procurement & Construction (EPC) facility or through open competitive bidding process in a transparent manner in accordance with General Financial Rules (GFR), 2017, Manual for Procurement of Goods, 2017 and CVC Guidelines on the subject.
- 10.0 The Government Producers would be free to avail other fiscal incentives including Accelerated Depreciation, If any, as per the extant rules.

SELECTION OF TECHNOLOGY & ELIGIBLE PROJECTS UNDER THIS RFS

11.0 The Projects to be selected under this RfS for aggregate capacity of 2000 MW to be installed anywhere in India, provide for deployment of Solar PV Technology. However, the selection of projects would be technology agnostic within the technology mentioned above. Crystalline Silicon or Thin Film or CPV, with or without Trackers can be installed. Only commercially established and operational technologies can be used, to minimize the technology risk and to achieve the timely commissioning of the Projects.

12.0 **RELEASE OF VGF**

VGF will be released in two tranches as follows;

1. 50 % on award of Contract to the EPC Contractor (including in-house EPC Division)by the SPD. The SPD is required to sign the EPC agreement with EPC

RfS for 2000 MW Grid-Connected			
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under CPSU Scheme Phase-II	I/RfS/2000MW/032019	Page 15 01 95	Signature of Bidder
(Tranche-I)			



Contractor within six months from date of issue of LoA/LoI by SECI.

2. Balance 50 % on successful commissioning of the full capacity of Project.

GUIDELINES FOR IMPLEMENTATION OF THE RfS

- 13.0 This RfS document has been prepared based on the Guidelines for "Central Public Sector Undertaking (CPSU) Scheme Phase-II (Government Producer Scheme) for setting up 12,000 MW grid-connected Solar Photovoltaic (PV) Power Projectes by the Government Producers with Viability Gap Funding (VGF) support for self-use or use by Government/Government entities, either directly or through Distribution Companies (DISCOMS)" vide No. 302/4/2017-GRID SOLAR dated 05.03.2019" with subsequent amendments and clarifications thereof. These guidelines and their elaborations/ clarifications form the basis for selection of new Projects under this RfS.
- 14.0 Solar Energy Corporation of India Limited (SECI) has issued this RfS in the capacity of Scheme Implementor/ Scheme Manager as mentioned in the aforementioned Guidelines, SECI may develop a suitable monitoring mechanism, to analyse the performance of the project and carry out random checks to verify compliance of quality standards. SECI will ensure that the proposed projects comply with the WTO provisions, and also the compliance by Government Producers on the mandatory requirement of DCR under this scheme.

GENERAL

- 15.0 The complete RfS Documents are available at TCIL portal *https://www.tcil-india-electronictender.com* as well as on SECI's website *http://www.seci.co.in*. Interested bidders shall download the RfS Documents from the portal *https://www.tcil-india-electronictender.com* as per the provisions available therein.
- 16.0 Interested bidders have to necessarily register themselves on the portal *https://www.tcil-india-electronictender.com* through M/s Telecommunications Consultants India Limited (TCIL), New Delhi to participate in the bidding under this invitation for bids. It shall be the sole responsibility of the interested bidders to get themselves registered at the aforesaid portal for which they are required to contact M/s TCIL, New Delhi to complete the registration formalities. The address of M/s TCIL is mentioned on the Bid Information Sheet. All required documents and formalities for registering on TCIL are mentioned in the subsequent RfS documents.

They may obtain further information regarding this IFB from the registered office of SECI at the address given on the Bid Information Sheet from 10:00 hours to 18:00 hours on all working days.

For proper uploading of the bids on the portal namely *https://www.tcil-india-electronictender.com* (hereinafter referred to as the 'portal'), it shall be the sole

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(Tranche-I)			

responsibility of the bidders to apprise themselves adequately regarding all the relevant procedures and provisions as detailed in the portal as well as by contacting M/s Telecommunications Consultants India Limited, New Delhi directly, as and when required, for which contact details are also mentioned on the Bid Information Sheet. SECI in no case shall be responsible for any issues related to timely or properly uploading/ submission of the bid in accordance with the relevant provisions of Section II - ITB of the Bidding Documents.

17.0 While submitting/ uploading the bids, the system through portal asks to key in the pass-phrase for encryption of the documents. The pass-phrase is required by SECI for opening the bids (Separate for both First Envelopes as well as Second Envelopes). The same may be submitted on the portal as per the provisions existing for submission of the pass-phrase and as per the details given in ITB.

In the event of not opening of the bid with the pass-phrase provided by the bidder, SECI on its discretion may give an option through the portal, to the bidder to open its bid as per provisions available on the portal. However, SECI shall not be responsible if bid could not be opened within reasonable time for what so ever reason. In such a case, the bid shall be sent unopened to 'Archive' on the portal and shall not be considered at all any further.

- 18.0 A Single Stage Two Envelope Bidding Procedure will be adopted and will proceed as detailed in the RfS Documents. Bidding will be conducted through the competitive bidding procedures as per the provisions of ITB/ BDS and the contract shall be executed as per the provisions of the Contract. The respective rights of SECI and the Bidder/ SPD shall be governed by the RfS Documents/ Contract signed between SECI and the SPD for the package.
- 19.0 Bidders should submit their bid proposal online complete in all aspect on or before last date and time of Bid Submission as mentioned on ETS Portal of TCIL (*https://www.tcil-india-electronictender.com*), SECI website *http://www.seci.co.in* and as indicated in the Bid Information Sheet.
- 20.0 Bidder shall submit bid proposal along with non-refundable RfS Document Fees and Bid Processing Fees, Earnest Money Deposit (EMD) complete in all respect as per the Bid Information Sheet. Techno-Commercial bids will be opened as per the Bid Information Sheet in online presence of authorised representatives of bidders who wish to be present online. Bid proposals received without the prescribed Document Fees, Bid Processing Fees and Earnest Money Deposit (EMD) will be rejected. In the event of any date indicated is a declared Holiday, the next working day shall become operative for the respective purpose mentioned herein.
- 21.0 RfS documents which include Eligibility Criteria, Technical Specifications, various Conditions of Contract, Formats etc. can be downloaded from ETS Portal of TCIL (*https://www.tcil-india-electronictender.com*) or from SECI website (*http://www.seci.co.in*). It is mandatory to download official copy of RfS Document from Electronic Tender System (ETS) Portal of TCIL to participate



in the Tender. Any amendment(s)/ corrigendum(s)/ clarification(s) with respect to this RfS shall be uploaded on TCIL website. The Bidder should regularly check for any Amendment(s)/ Corrigendum(s)/ Clarification(s) on the above mentioned TCIL website. The same may also be uploaded on SECI website *http://www.seci.co.in* also. However, incase of any discrepancy, the information available on TCIL website shall prevail.

- 22.0 In case the RfS provides provision for multiple bids by a common bidder, then separate EMD(s), Bid Processing Fees and Document Fees shall be furnished for all the bids as listed out in the RfS along with the response to RfS. Kindly refer the Clause of Bid Information Sheet for details. EMD shall be enclosed in a sealed envelope and shall be submitted in the office of SECI (offline) whose mailing address is mentioned in the Bid Information Sheet.
- 23.0 The detailed Qualifying Requirements (QR) are given in Section-IV of RfS.
- 24.0 SECI shall conduct e-Reverse Auction (e-RA), if required or as per provisions of RfS documents.
- 25.0 SECI reserves the right to cancel/ withdraw/ defer this invitation for bids without assigning any reason and shall bear no liability whatsoever consequent upon such a decision.

INTERPRETATIONS

- 1. Words comprising the singular shall include the plural & vice versa.
- 2. An applicable law shall be construed as reference to such applicable law including its amendments or re-enactments from time to time.
- 3. A time of day shall save as otherwise provided in any agreement or document be construed as a reference to Indian Standard Time.
- 4. Different parts of this contract are to be taken as mutually explanatory and supplementary to each other and if there is any differentiation between or among the parts of this contract, they shall be interpreted in a harmonious manner so as to give effect to each part.
- 5. The table of contents and any headings or sub headings in the contract has been inserted for case of reference only & shall not affect the interpretation of this agreement.





SECTION - III

INSTRUCTIONS TO BIDDERS (ITB)

RfS for 2000 MW Grid-Connected Solar Power Projects in India under CPSU Scheme Phase-II (Tranche-I)

RfS No. SECI/C&P/SPD/CPSU-I/RfS/2000MW/032019

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Preamble

This part (Section - III) of the RfS Documents provides the information necessary for bidders to prepare responsive bids, in accordance with the requirements of SECI. It also provides information on bid submission and uploading the bid on portal <u>https://www.tcil-india-electronictender.com</u>, bid opening, evaluation and on contract award. This Section (Section II) contains provisions that are to be used unchanged unless consists of provisions that supplement, amend, or specify in detail, information or requirements included in RfS and that are specific to each procurement, states otherwise.

Bidders may note that the respective rights of SECI and Bidders/SPDs shall be governed by the RfS Documents/Contracts signed between SECI and the Bidders/SPDs. The provisions of RfS Documents shall always prevail over any other documents in case of contradiction.

Further in all matters arising out of the provisions of this Section - III and the RfS Documents, the laws of India shall be the governing laws subject to regulatory and adjudicatory jurisdiction of the Central Electricity Regulatory Commission and courts of New Delhi shall have exclusive jurisdiction.



1 OBTAINING RfS DOCUMENTS

The RfS document can be downloaded from the website of TCIL (Telecommunication Consultants India Limited) <u>https://www.tcil-india-electronictender.com</u>. A link of the same is also available at <u>www.seci.co.in</u>.

<u>Note</u>: Interested bidders have to download the official copy of RfS & other documents after login into the TCIL website by using the Login ID & Password provided by TCIL during registration (Refer Annexure - D). The bidder shall be eligible to submit/ upload the bid document only after logging into the TCIL portal and downloading the official copy of RfS.

2 <u>COST OF DOCUMENTS & PROCESSING FEES</u>

Prospective Bidders interested to participate in the bidding process are required to submit their Project proposals in response to this RfS document along with a non-refundable processing fee as mentioned in the Bid Information Sheet. A bidding Company/ Consortium will be eligible to participate in the bidding process only on submission of entire financial amounts as per the Bid Information Sheet. In case the Bidder chooses to submit the amounts pertaining to Cost of RfS document and Bid Processing Fee through NEFT/RTGS (electronic transfer), the Bidder shall submit the transaction receipt instead of the corresponding DDs, as part of the offline bid submission.

The bank details of SECI are available on www.seci.co.in under the "Financials" Tab.

The bids submitted without cost of the RfS document and/or Bid Processing Fee (including partial submission of either of the respective amounts) and/or Bank Guarantee against Earnest Money Deposit (EMD), may be liable for rejection by SECI.

3 TOTAL CAPACITY OFFERED

- 3.1 Selection of Solar PV Power Projects for total capacity of 2000 MW will be carried out through e-bidding followed by e-Reverse Auction process. The Projects may be setup anywhere in India.
- 3.2 The interested Bidders are required to participate in the Request for Selection (RfS) for installation of Grid Connected Solar Photovoltaic Power Projects on Build-Own-Operate (B-O-O) basis under the scheme.

3.3 Capacity of each Project:

Projects Solar PV Power projects are required to be designed for inter-connection with the grid at voltage level as specified by the SPD. . For each Project, the minimum Project capacity shall be **10 MW** and the maximum capacity shall be **2000 MW**. The Project capacity shall remain in multiples of **10 MW** only. The SPDs shall demonstrate the



awarded capacity at the delivery point, as defined in the Commissioning procedure enclosed in Annexure-A and Appendix A-1.

Project Configuration:

The term "Project" shall have the meaning as defined in Section I of the RfS, and shall refer to the Project capacity as quoted by the bidder (at the time of bidding)/awarded to the Bidder (after issue of LoA/LoI).

The Bidder may however, set up the cumulative Project capacity at a single location, or he may configure the "Project" as being sub-divided into a number of "blocks", being set up at multiple locations, if required. For a single Project, such 'blocks' shall be located within the same State. Following points are to be noted in this regard:

- a. The Project may consist of any number of blocks, each being in multiples of 10 MW and minimum capacity of each block shall be 20 MW.
- b. A single VGF shall be quoted by the Bidder for its response to RfS, irrespective of the number of Projects and each Project configuration.
- c. The SPD may modify the Project configuration in terms of blocks, subsequent to issuance of LOA/LOI, subject to the condition as per (c) above. SECI shall not be responsible for any delay in reconfiguration of the Project, which might lead to delay in achieving commissioning of the Project.

4 PROJECT LOCATION

4.1 The Projects can be located any where in India.

5 PROJECT SCOPE & TECHNOLOGY SELECTION

Under this RfS, the SPD shall set up Solar PV Project, at its own cost and in accordance to the provisions of this RfS document. All approvals, permits and clearances required for setting up of the Project and/ or dedicated transmission network upto interconnection/ delivery point (including connectivity and LTA) including those required from State Government and local bodies shall be in the scope of the SPD. The Projects to be selected under this scheme provide for deployment of PV Technology. However, the selection of Projects would be technology agnostic within PV technology and crystalline silicon or thin film or CPV, with or without Trackers can be installed.

The SPD shall be required to follow the applicable rules regarding project registration with the State Nodal Agency in line with the provisions of the applicable policies/regulations of the State where the Project are being located. It shall be the responsibility of the SPD to remain updated about the applicable charges payable to the SNA under the respective State Solar Policy.

DOMESTIC CONTENT REQUIREMENT

The RfS mandates use of both solar photovoltaic (SPV) Cells and modules manufactured domestically as per specifications and testing requirements fixed by MNRE. For the Projects to be implemented under this RfS, both the solar cells and

RfS for 2000 MW Grid-Connected Solar Power Projects in India under CPSU Scheme Phase-II (Tranche-I)	Page 20 of 95	Signature of Bidder
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modules used in the Solar Power Projects must be made in India. In case of crystalline Silicon technology, all process steps and quality control measures involved in the manufacture of the Solar Cells and Modules starting from wafers till final assembly of the Solar Cells into Modules shall be performed at the works of PV manufacturers in India.

6 MAXIMUM ELIGIBILITY FOR PROJECT CAPACITY ALLOCATION FOR A BIDDER

Following conditions shall be applicable to the Bidders for submission of bids against this RfS:

- A Bidder including its Parent, Affiliate or Ultimate Parent or any Group Company may submit a single bid for any quantity between (and including) **10 MW** to **2000 MW**, which shall be quoted only in multiples of 10 MW , in the prescribed formats.
- (ii) The total capacity to be allocated to a Bidder including its Parent, Affiliate or Ultimate Parent or any Group Company shall be up to **2000 MW**.
- (iii) The evaluation of bids shall be carried out as described in Section-V of RfS. The methodology for Allocation of Projects is elaborated in Section-V of RfS.
- (iv) In case the Bidder wishes to set up more than One Project, then the Projects would need to be physically identifiable for the Project Capacity with separate boundary wall, separate injection points and metering arrangement (as applicable).

7 <u>CONNECTIVITY WITH THE GRID (If applicable)</u>

- 7.1 The Project should be designed for interconnection with the ISTS/ InSTS/STU in accordance with the prevailing CERC/SERC regulations in this regard (As applicable). For interconnection with the grid and metering, the SPD shall abide by the applicable Grid Code, Grid Connectivity Standards, Regulations on Communication System for transmission of electric and other regulations (as amended from time to time) issued by Appropriate Commissions and Central Electricity Authority (CEA). Minimum voltage for interconnection at the ISTS/STU shall be 132 kV/33KV (As applicable).
- 7.2 The Bidders are free to choose the ISTS/STU substations for Interconnection of the Project to the Grid on a pan-India basis.
- 7.3 The responsibility of getting ISTS/STU connectivity and Long Term Open Access (LTA) shall entirely be with the SPD and shall be at the cost of the SPD. The transmission of power to and at the point of Interconnection /Delivery Point where the metering is done for energy accounting, shall be the responsibility of the SPD at his own cost. In case the SPD is required to use InSTS to bring solar power at ISTS point, he may do so per rule and regulations prescribed by the respective SERC in this regard.
- 7.4 The maintenance of Transmission system up to the Inter-connection Point shall be the Responsibility of the SPD, to be undertaken entirely at its cost and expense.



8 NOT USED

9 <u>CLEARANCES REQUIRED FROM THE STATE GOVERNMENT AND OTHER</u> LOCAL BODIES

- 9.1 The Solar Power Developers are required to obtain all necessary clearances and permits as required for setting up the Solar Power Projects, including but not limited to the following:
 - a. No Objection (NOC)/Environmental clearance (if applicable) for the Project.
 - b. Forest Clearance (if applicable) for the land for the Project.
 - c. Approval for water from the concerned authority (if applicable) required for the Project.
 - d. Any other clearances as may be legally required, in order to establish and operate the Project.

The above clearances, as applicable for the Project, shall be required to be submitted to SECI prior to commissioning of the Project. In case of any of the clearances as indicated above being not applicable for the said Project, the SPD shall submit an undertaking in this regard, and it shall be deemed that the SPD has obtain all the necessary clearances for establishing and operating the Project. Any consequences contrary to the above shall be the responsibility of the SPD.

10 EARNEST MONEY DEPOSIT (EMD)

- 10.1 Earnest Money Deposit (EMD) of INR 4 lakh/ MW per Project in the form of Bank Guarantee according to Format 7.3A and valid for 09 months from the last date of bid submission, shall be submitted by the Bidder along with their bid, failing which the bid shall be summarily rejected. The Bank Guarantees towards EMD have to be issued in the name of the Bidding Company/ Lead Member of Bidding Consortium.
- 10.2 The Bidder shall furnish the Bank Guarantees towards EMD from any of the Banks listed at Annexure-C to RfS. Bank Guarantees issued by foreign branch of a bank from bank list given in Annexure-C is to be endorsed by the Indian branch of the same bank or State Bank of India (SBI).
- 10.3 SECI has agreed to accept the EMD in the form of an unconditional and irrevocable Bank Guarantee instead of the cash deposit with the clear position intimated to the bidder that the EMD Bank Guarantee shall be encashable for being appropriated by SECI in terms of the guarantee as in the case of appropriation of the cash deposit lying with SECI.

11 PERFORMANCE BANK GUARANTEE (PBG)

11.1 Bidders selected by SECI based on this RfS shall submit Performance Guarantee for an amount equal to 50 % of total VGF sanctioned after e-RA for the project before disbuserment of first tranche of VGF. It may be noted that successful Bidders shall submit the Performance Guarantee according to the Format 7.3B with a validity period of 27 months from the date of issuance of LoA/LoI. On receipt and after successful verification



of the total Performance Bank Guarantee in the acceptable form, the BG submitted towards EMD shall be returned by SECI to the successful Bidder.

- 11.2 All Performance Bank Guarantees (PBGs) shall be submitted separately for each Project.
- 11.3 The SPD shall furnish the PBG from any of the Banks listed in this RfS. PBG issued by foreign branch of a bank from bank list given in the RfS is to be endorsed by the Indian branch of the same bank or State Bank of India (SBI). In case of the Project being implemented through an SPV incorporated by the successful bidder, the PBG shall be furnished in the name of the SPV, except for the case as indicated in Sectin-IV, Clause C.1 (b) of the RfS.
- 11.4 The format of the Bank Guarantees prescribed in the Formats 7.3 A (EMD) and 7.3 B (PBG) shall be strictly adhered to and any deviation from the above Formats may result in rejection of the EMD/ PBG and consequently, the bid. In case of deviations in the formats of the Bank Guarantees, the first tranche of VGF shall not disbursed.

SECI has agreed to accept the PBG in the form of an unconditional and irrevocable Bank Guarantee instead of the cash deposit with the clear position intimated to the bidder that the PBG shall be encashable for being appropriated by SECI in terms of the guarantee as in the case of appropriation of the cash deposit lying with SECI.

- 11.5 The selected Bidder for the Project selected based on this RfS is required to submit the duly signed copy of award of contract to the EPC contractor (including in-house EPC Division) within 180 days from date of issuance of LoA/Lol. In case, the SPD does not submit the requisite documents, then the Bank Guarantee equivalent to the amount of the EMD shall be encahsed by SECI from the Bank Guarantee available with SECI as liquidated damages not amounting to penalty, the selected Project shall stand cancelled and the selected Bidder expressly waives off its rights and objections, if any, in that respect.
- 11.6 The Bank Guarantees have to be executed on non-judicial stamp paper of appropriate value as per Stamp Act relevant to the place of execution.
- 11.7 All expenditure towards execution of Bank Guarantees such as stamp duty etc. shall be borne by the Bidders.
- 11.8 In order to facilitate the Bidders to submit the Bank Guarantee as per the prescribed format and in line with the requirements, checklist at Annexure-B has been attached. Bidders are advised to take note of the above checklist while submitting the Bank Guarantees.
- 11.9 After the bidding process is over, SECI shall release the Bank Guarantees towards EMD of the unsuccessful Bidders within 15 days after the completion of e-Reverse Auction. The PBG of SPDs shall be returned to them, immediately after successful commissioning of their projects, after taking into account any penalty due to delays in commissioning as per Clause No. 17, Section-III, Instructions to Bidders (ITB) of RfS.

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(Tranche-I)			



12 SUCCESS CHARGES

The Selected Bidder shall have to pay INR 1 Lakh/ MW/ Project + 18% GST to SECI towards administrative overheads, coordination with State Authorities and monitoring of Projects' compliance with WTO norms. The payment has to be made by the SPD in the form of DD/ Pay Order/ NEFT/ RTGS within 30 days of issuance of LoA. Any delay in depositing the said amount to SECI as mentioned above within the stipulated time shall attract interest @18% per annum+18% GST, levied on per day basis, on the total Success Charges, till (and including) the date of payment of Success Charges, which shall not be later than the date of disbursement of first tranche of VGF. First tranche of VGF shall only be signed after deposit of the Success Charges to SECI. In case of delay in making full payment of above delay charges, the amount paid, if any until the above deadline, along with interest, shall be first reduced from the total amount due towards the delay charges and interest amount (i.e. rate of interest as stated above). Further, balance amount to be paid shall attract Interest rate @ one year SBI MCLR rate /annum on pro-rata basis.

13 FORFEITURE OF EMD

The BG towards EMD shall be encashed by SECI in following cases:

- 13.1 If the bidder withdraws or varies the bid after due date and time of bid submission and during the validity of bid;
- 13.2 In case, the SPD fails to submit an EPC agreement (including award to in-house EPC division), within 180 days of issuance of LOI/LOA by SECI. ;
- 13.3 If after issuance of LoA/LoI, it is found that the documents furnished by the bidders as part of response to RfS are misleading or misrepresented in any way;
- 13.4 If the bidder fails to furnish required Performance Bank Guarantee in accordance with Clause No. 11, Section-III, and Instructions to Bidders (ITB) of RfS documents;

14 NOT USED

15 NOT USED

16 <u>COMMISSIONING</u>

The Commissioning of the Project shall be carried out by the SPD as per the procedure established by the SPD. The SPD shall submit the commissioning certificate of the Project to SECI, based on which, the installed capacity shall be examined by SECI in line with the DCR norms as per the RfS. Subsequent to successful examination of the same, the second tranche of the VGF, amounting to 50% of the total VGF awarded for the Project, will be disbursed to the SPD.

16.a COMMISSIONING SCHEDULE AND PENALTY FOR DELAY IN COMMISSIONING

- a. The Scheduled Commissioning Date (SCD) for commissioning of the full capacity of the Project shall be the date as on **18 months** from the date of issuanceof LoA/LoI (for e.g. if Date of issuance of LoA/LoI is 07.04.2019, then SCD shall be 07.10.2020).
- b. The maximum time period allowed for commissioning of the full Project Capacity shall be limited to **24 months** from the date of issuance of LoA/LoI (for e.g if the date of issuance of LoA/LoI is 07.04.2019, then the above deadline for Project commissioning shall be 07.04.2021).
- c. In case of delay in commissioning of the Project beyond the SCD until the date as on 24 months from the issue Date of the LoA/LoI, as part of the penalty for delay in commissioning the amount of VGF sanctioned to be the project shall be reduced by 0.15% (zero point one five percent) of the sanctioned VGF, on per day basis, for the period of such delay, and proportionate to the capacity delayed or not commissioned.
- d. In case the Commissioning of the Project is delayed beyond the date as on 24 months from the Date of issuance of LoA/LoI, the project capacity under the scheme shall be reduced to the project capacity commissioned, and the balance capacity will stand terminated from the scheme and will remain ineligible for the second tranche of the VGF sanctioned to the SPD.
- e. It may be noted that the second tranche of VGF will be disbursed to the SPD only upon successful commissioning of <u>full</u> capacity of the total Project capacity awarded by SECI.
- 17 NOT USED
- 18 NOT USED

19 STRUCTURING OF THE BID SELECTION PROCESS

- 19.1 Single stage, Double Envelope bidding followed by e-Reverse Auction has been envisaged under this RfS. Bidders have to submit both Techno-Commercial Bid and Financial Bid (VGF) together in response to this RfS online. The preparation of bid proposal has to be in the manner described in Clause No. 23, Section-III, Instructions to Bidders (ITB) of RfS.
- 19.2 Aggregate capacity offered under this RfS is 2000 MW with projects to be configured in multiples of 10 MW. For each project, Minimum Project size shall be 10 MW and maximum project size shall be 2000 MW. The Bidders may submit their proposals accordingly. The proposals may be enclosed in the same envelope in the manner described in Clause No. 23, Section-III, Instructions to Bidders (ITB) of RfS.



20 INSTRUCTIONS TO BIDDERS FOR STRUCTURING OF BID PROPOSALS IN RESPONSE TO RfS

The bidder including its Parent, Affiliate or Ultimate Parent or any Group Company shall submit single response to RfS.

Detailed Instructions to be followed by the bidders for online submission of response to RfS are stated at Annexure - D and Annexure - E

Submission of bid proposals by Bidders in response to RfS shall be in the manner described below:

- 1. Covering Letter as per **Format 7.1**
- 2. In case of a Bidding Consortium, a Power of Attorney in favour of the Lead Member issued by the other Members of the Consortium shall be provided in original as per format attached hereto as **Format 7.2**

In the event any Member of the Bidding Consortium (other than Lead Member) is a foreign entity, it may submit Board Resolutions in place of Power of Attorney for the purpose of fulfilling the requirements under this clause. Provided that such Board Resolutions shall be supported by an unqualified opinion issued by the legal counsel of such foreign entity stating that the Board Resolutions are in compliance with the applicable laws of the respective jurisdictions of the issuing Company and the authorizations granted therein are true and valid.

- 3. Earnest Money Deposit (EMD) in the form as per Format 7.3 A
- 4. Board Resolutions, as per prescribed formats enclosed as per **Format 7.4** duly certified by the Company Secretary or the Director of the relevant Bidder, as applicable to the Bidder and mentioned hereunder:
 - a. Board Resolution from the Bidding Company or the Lead Member of the Consortium, as the case may be, in favour of the person signing the response to RfS and in the event of selection of the Projects. Board Resolution from each of the Consortium Members in favour of the person signing Consortium Agreement
 - Board Resolution from the Bidding Company committing equity requirement for the Project/ Board Resolutions from each of the Consortium Members for equity requirement for the Project (in case of Bidding Consortium); and
 - c. Board Resolutions from each of the Consortium Members and Lead member contributing such additional amount over and above the percentage limit (specified for the Lead Member and other member in the Consortium Agreement) to the extent becoming necessary towards the total equity share in the Project Company, obligatory on the part of the Consortium pursuant to the terms and conditions in the Consortium Agreement.



- 5. In case of a Consortium, the Consortium Agreement between the Members in the Consortium as per **Format 7.5** along with Board resolution from each Member of the Consortium for participating in Consortium.
- 6. Format for Financial Requirements as per **Format 7.6** along with the certificate from practicing Chartered Accountant/ Statutory Auditors showing details of computation of the financial credentials of the Bidder.
- 7. Undertaking regarding no willful default and no major litigation pending as per **Format 7.7.**

8. Attachments

a. Memorandum of Association, Article of Association needs to be attached along with the bid. The bidder should also highlight the relevant provision which highlights the objects relating to Power/ Energy/ Renewable Energy/ Solar Power plant development.

- b.
- In case, there is no mention of the above provisions in the MoA/ AoA of the bidding company, the same has to be amended and submitted prior to disbursement of first tranche of VGF, if the bidder is selected as Successful bidder.
- If the selected bidder wishes to execute the project through a Special Purpose Vehicle (SPV), the MoA/ AoA of the SPV highlighting the relevant provision which highlights the objects relating to Power/ Energy/ Renewable Energy/ Solar Power plant development has to be submitted prior to disbursement of first tranche of VGF.
- c. Certificate of Incorporation of Bidding Company/ all member companies of Bidding Consortium.
- d. A certificate of shareholding of the bidding company, its Parent and Ultimate Parent (if any) duly certified by a practicing Chartered Accountant/ Company Secretary as on a date within 30 days prior to the last date of bid submission. SECI reserves the right to seek additional information relating to shareholding in promoter companies, their parents/ ultimate parents and other group companies to satisfy themselves that RfS conditions have been complied with and the bidder will ensure submission of the same within the required time lines.
- e. Certified copies of annual audited accounts for the last financial year, i.e. FY 2017-18.
- f. Details of all types of securities/instruments which are pending conversion into equity whether optionally or mandatorily.



21 IMPORTANT NOTES AND INSTRUCTIONS TO BIDDERS

- 21.1 Wherever information has been sought in specified formats, the Bidders shall fill in the details as per the prescribed formats and shall refrain from any deviations and referring to any other document for providing any information required in the prescribed format.
- 21.2 The Bidders shall be shortlisted based on the declarations made by them in relevant schedules of RfS. The documents submitted online will be verified prior to disbursement of first tranche of VGF.
- 21.3 If the Bidder/ Member in a Bidding Consortium conceals any material information or makes a wrong statement or misrepresents facts or makes a misleading statement in its response to RfS, in any manner whatsoever, SECI reserves the right to reject such response to RfS and/ or cancel the Letter of Award/Intent, if issued, and the Bank Guarantee provided up to that stage shall be encashed. Bidder shall be solely responsible for disqualification based on their declaration in the submission of response to RfS.
- 21.4 If the event specified at 21.3 is discovered after the award of LoA/LoI, no further tranche of VGF will be disbursed and recoveries will be made from the VGF disbursed.
- 21.5 Response submitted by the Bidder shall become the property of the SECI and SECI shall have no obligation to return the same to the Bidder. However, the EMDs submitted by unsuccessful Bidders shall be returned as specified in Clause no. 11, Section-III, Instructions to Bidders (ITB) of RfS.
- 21.6 All documents of the response to RfS (including RfS and subsequent Amendments/ Clarifications/ Addenda) submitted online must be digitally signed by the person authorized by the Board as per Format 7.4.
- 21.7 The response to RfS shall be submitted as mentioned in Clause No. 21, Section-III, and Instructions to Bidders (ITB) of RfS. No change or supplemental information to a response to RfS will be accepted after the scheduled date and time of submission of response to RfS. However, SECI reserves the right to seek additional information from the Bidders, if found necessary, during the course of evaluation of the response to RfS.
- 21.8 The bidder shall make sure that the correct, valid and operative Pass-Phrase to decrypt the **relevant Bid-part** is submitted into the 'Time Locked Electronic Key Box (EKB)' after the deadline of Bid submission, and before the commencement of the Online Tender Opening Event (TOE) of Technical bid.
- 21.9 All the information should be submitted in English language only.
- 21.10 Bidders shall mention the name of the contact person and complete address and contact details of the Bidder in the covering letter.



- 21.11 Response to RfS that are incomplete, which do not substantially meet the requirements prescribed in this RfS, will be liable for rejection by SECI.
- 21.12 Response to RfS not submitted in the specified formats will be liable for rejection by SECI.
- 21.13 Bidders delaying in submission of additional information or clarifications sought will be liable for rejection.
- 21.14 Non-submission and/ or submission of incomplete data/ information required under the provisions of RfS shall not be construed as waiver on the part of SECI of the obligation of the Bidder to furnish the said data/ information unless the waiver is in writing.
- 21.15 The Central Electricity Regulatory Commission shall be the appropriate commission to exercise the regulatory and adjudicatory jurisdiction in regard to matters between SPD and SECI. Subject to the above, only New Delhi Courts shall have exclusive jurisdiction in all matters pertaining to this RfS.
- 21.16 All the financial transactions to be made with SECI including submission of Bid processing fee, delay charges, and any additional charges (if required), shall attract 18% GST on each transaction, irrespective of the same being mentioned in the RfS.

22 NON-RESPONSIVE BID

The electronic response to RfS submitted by the bidder along with the documents submitted offline to SECI shall be scrutinized to establish "Responsiveness of the bid". Each bidder's response to RfS shall be checked for compliance with the submission requirements set forth in this RfS.

Any of the following conditions shall cause the Bid to be "Non-responsive": -

- (a) Non-submission of Cost of RfS and/ or Processing Fee as mentioned in the Bid Information Sheet;
- (b) Non-submission of EMD in acceptable form along with RfS document.
- (c) Response to RfS not received by the due date and time of bid submission;
- (d) Non-submission of correct, valid and operative Pass-Phrase to decrypt either the Technical Bid Part or Financial Bid Part offline before due date and time of submission of bid;
- (e) Non-submission of the original documents mentioned at Clause No. 23.a I, Section-II, Instructions to Bidders (ITB) of RfS by due date and time of bid submission;
- (f) Any indication of VGF in any part of response to the RfS, other than in the financial bid;
- (g) Data filled in the Electronic Form of Financial Bid (Second Envelope), not in line with the instructions mentioned in the same electronic form;

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(Tranche-I)			

23 <u>METHOD OF SUBMISSION OF RESPONSE TO RfS BY THE BIDDER</u> 23.a <u>DOCUMENTS TO BE SUBMITTED OFFLINE (IN ORIGINAL)</u>

The bidder has to submit the documents in original as part of Response to RfS to the address mentioned in Bid Information Sheet before the due date and time of bid submission.

Bidding Envelope: Super scribed as "**Bidding Envelope containing i) Covering Envelope, ii) Pass Phrase Envelope -1 & iii) Pass Phrase Envelope -2**" at the top of the Envelope and "**Name & Address of the Bidder**" on the left hand side bottom must contain the following:

- Covering Envelope: Super scribed as "Covering Envelope Containing Cost of RfS Document, Processing Fee, Bank Guarantee towards EMD, Covering Letter, and Power of Attorney (if applicable), Consortium Agreement (if applicable), Board Resolution" must contain the following
 - DD/ Pay order towards Cost of RfS Document as mentioned in Bid Information Sheet.
 - Processing Fee in the form DD/ Pay Order as mentioned in the Bid Information Sheet.
 - Bank Guarantee towards EMD as mentioned in the Bid Information Sheet (as per Format 7.3A). One EMD may be submitted for the cumulative capacity quoted by the Bidder.
 - Covering Letter as per Format-7.1
 - Power of Attorney as per Format 7.2 (if applicable),
 - Board Resolution as per Format 7.4
 - Consortium Agreement as per Format 7.5 (if applicable)
 - GSTN along with respective registered address of the Bidder on the letterhead of the Bidder (signed by the Authorized signatory)
- II. **Pass-Phrase Envelope-1**: Containing Pass Phrase for Technical Bid duly signed by the authorized signatory in sealed envelope.
- III. **Pass-Phrase Envelope-2**: Containing Pass Phrase for Financial Bid duly signed by the authorized signatory in sealed envelope.



The bidding envelope shall contain the following sticker

Response to RfS for Setting up of 2000 MW Grid Connected Solar PV Power projects by Government producers under tranche-I of CPSU Scheme Phase-II

Cumulative Capacity of the projects applied for	<i>MW</i>
No. of Projects Bid for	
RfS Reference No.	SECI/C&P/SPD/CPSU-I/RfS/2000MW/032019dated 15.03.2019
Submitted by	(Enter Full name and address of the Bidder)
Authorized Signatory	(Signature of the Authorized Signatory) (Name of the Authorized Signatory) (Stamp of the Bidder)
Bid Submitted to	GM (C & P) Solar Energy Corporation of India Limited D - 3, 1 st Floor, A-Wing, Prius Platinum Building, District Centre, Saket, New Delhi - 110 017 Tel No. 011-71989256/ 011-71989294 Email - <i>contracts@seci.co.in</i>

23.b DOCUMENTS TO BE SUBMITTED ONLINE

Detail instructions to be followed by the bidders for online submission of response to RfS as stated as Annexure-D and E. The bidders shall strictly follow the instructions mentioned in the electronic form in respective technical bid and financial bid while filling the form

If the Bidder has submitted offline documents and fails to submit the online bid, then the same shall be treated as incomplete bid and Cost of RfS, Processing fee submitted shall be encashed and the EMD(s) shall be returned. The bid shall not be processed further in such case.

All documents of the response to RfS submitted online must be digitally signed on *www.tcil-india-electronictender.com* which should contain the following



I. <u>Technical Bid (First Envelope)</u>

The Bidder shall upload single technical bid containing the **scanned copy** of following documents duly signed and stamped on each page by the authorized person as mentioned below

- (a) Formats 7.1, 7.2 (if applicable), 7.3 A, 7.4, 7.5 (if applicable), 7.6 and 7.7 as elaborated in Clause No. 20, Section-III, Instructions to Bidders (ITB).
- (b) All attachments elaborated in Clause No. 20, Section-III, Instructions to Bidders (ITB), under the sub-clause 10, Attachments with proper file names
- (c) All supporting documents regarding meeting the eligibility criteria

The bidder will have to fill the Electronic Form provided at the TCIL portal as part of Technical Bid.

II. Financial Bid (Second Envelope)

Bidders shall submit the single Financial Bid containing the scanned copy of following document(s):

- (a) Covering letter as per Format 7.8 of this RfS document
- (b) Preliminary Estimate of Cost of Solar PV Project as per Format 7.9

Only First Round VGF bid for all the Projects applied for, shall have to be filled online in the Electronic Form provided at the TCIL portal. The instructions mentioned in the Financial Bid Electronic Form have to be strictly followed without any deviation, else the bid shall be considered as non-responsive.

Important Note:

- (a) The Bidders shall not deviate from the naming and the numbering formats of envelops mentioned above, in any manner.
- (b) In each of the Envelopes, all the documents enclosed shall be indexed and flagged appropriately, with the index list indicating the name of the document against each flag.
- (c) All the Envelopes shall be properly sealed with the signature of the Authorized Signatory running across the sealing of the envelopes.
- (d) In case the Bidder submits the online documents on TCIL within the bid submission deadlines and fails to submit the offline documents in the office of SECI within the bid submission deadlines, the online bid of the Bidder shall not be opened and shall be 'archived' on the TCIL portal. Similarly, bids submitted offline but without any

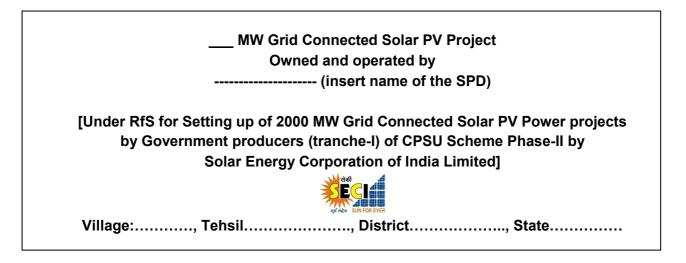
(Tranche-I)



online submission on TCIL portal shall not be opened and the EMD shall be returned to the respective bidder.

24 NOTICE BOARD FOR DISPLAY

The selected SPD will have to put a notice board (at least 180cm x 120cm) at its project site main entrance prominently displaying the following message before declaration of Commissioning Date.



25 VALIDITY OF THE RESPONSE TO RfS

The Bidder shall submit the response to RfS which shall remain valid up to 180 (One Hundred Eighty) days from the last date of submission of response to RfS ("Bid Validity"). SECI reserves the right to reject any response to RfS which does not meet the aforementioned validity requirement.

26 BID PREPARATION COST

The Bidder shall be responsible for all the costs associated with the preparation of the response to RfS and participation in discussions and attending pre-bid meeting(s) etc. SECI shall not be responsible in any way for such costs, regardless of the conduct or outcome of the bid process.

27 CLARIFICATIONS/ PRE-BID MEETING/ ENQUIRIES/ AMENDMENTS

- 27.1 Clarifications/ Doubts, if any, on RfS document may be emailed and/ or through TCIL portal.
- 27.2 SECI will make effort to respond to the same in the Pre-Bid Meeting to be held as mentioned in the Bid Information Sheet. A compiled list of such questionnaire and SECI's response will be uploaded in the website *www.tcil-india-electronictender.com*. If necessary, amendments, clarifications, elaborations shall be issued by SECI which will



be notified on SECI/ TCIL web site. No separate reply/ intimation will be given for the above, elsewhere.

- 27.3 A Pre-Bid Meeting shall be held as mentioned in the Bid Information Sheet (Venue to be notified later on SECI's website).
- 27.4 Enquiries/ Clarifications may be sought by the Bidder from

Name of the Authorized Person of SECI:	Contact Details:
Shri Sanjay Sharma	Phone (Off):011-71989256
General Manager (C & P)	E-mail: <i>contracts@seci.co.in</i>
Shri Pratik Prasun	Phone (Off): 011-71989236,
Dy. Manager (C & P)	Email: contracts@seci.co.in
Shri Biblesh	Phone (Off): 011-71989284
Sr. Engineer (C & P)	Email: contracts@seci.co.in

28 RIGHT OF SECI TO REJECT A BID

SECI reserves the right to reject any or all of the responses to RfS or cancel the RfS or annul the bidding process for any project at any stage without assigning any reasons whatsoever and without thereby any liability. In the event of the tender being cancelled at any stage, the processing fee (excluding GST, if amount credited to SECI's account), without any interests, and EMD submitted by the Bidders shall be returned to the respective Bidders.

29 POST AWARD COMPLIANCES

Timely completion of all the milestones i.e. award of contract to the EPC contractor (including in-house EPC Division), Commissioning etc. will be the sole responsibility of SPD. SECI shall not be liable for issuing any intimations/ reminders to SPDs for timely completion of milestones and/ or submission of compliance documents.

Any checklist shared with SPD by SECI for compliance of above mentioned milestones to be considered for the purpose of facilitation only. Any additional documents required as per the conditions of Guidelines, RfS must be timely submitted by the SPD.



RfS for Selection of Solar Power Developers for Setting up of 2000 MW Grid-Connected Solar PV Power Projects in India under CPSU Scheme-Phase-II (Tranche-I)



SECTION - IV

QUALIFYING REQUIREMENTS FOR BIDDERS (QR)

RfS for 2000 MW Grid-Connected Solar Power Projects in India under CPSU Scheme Phase-II (Tranche-I)

RfS No. SECI/C&P/SPD/CPSU-I/RfS/2000MW/032019

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Short listing of Bidders will be based on meeting the following Criteria:

A <u>GENERAL ELIGIBILITY CRITERIA</u>

A.1 Only Government producers are allowed to participate as bidder under this RfS. Government producers can be any entity which is either directly controlled by the central or State Government or is under the administrative control of central or state government or a company in which government is having more than 50 % shareholding.

Any reference to 'Government Producers' includes organizations. Agencies, Public Sector Undertakings of both Government of India and State Governments.

- A.2 Bidding Consortium of Government Producers with one of the Company as Lead member. Consortium shortlisted and selected based on this RfS has to necessarily form a Project Company and get it registered under the Companies Act, 2013 prior to signing of EPC agreement with EPC Contractor, keeping the original shareholding of the Bidding Consortium unchanged. In case applications for multiple Projects have been made by a Consortium, separate Project Companies can be formed for each Project. For the avoidance of doubt, it is hereby clarified that the shareholding pattern of the Project Company shall be the identical to the shareholding pattern of the Consortium as indicated in the Consortium Agreement (Format 7.5).
- A.3 A Bidder which has been selected as Successful Bidder based on this RfS can also execute the Project through a Special Purpose Vehicle (SPV) i.e. a Project Company especially incorporated as a subsidiary Company of the successful bidder for setting up of the Project, with atleast 76% shareholding in the SPV which has to be registered under the Indian Companies Act, 2013, before signing of EPC agreement with EPC Contractor. Multiple SPVs may also be incorporated for executing more than one Projects.
- A.7 Any consortium, if selected as Successful Bidder for the purpose of supply of power to SECI, shall incorporate a Project company with equity participation by the Members in line with consortium agreement (to be submitted along with the response to RfS) before signing of EPC agreement with EPC Contractor, i.e. the Project Company incorporated shall have the same shareholding pattern as that indicated in the Consortium Agreement given at the time of submission of response to RfS. This shall not change till the signing of EPC agreement with EPC Contractor and the Controlling Shareholding (held by the Lead Member holding not less than 51% of the voting rights and paid up share capital) shall not change from submission deadline of response to RfS up to one year after the SCD of the Project. Transfer of controlling shareholding within the same group of companies will however be allowed after SCD with the permission of SECI, subject to the condition that, the management control remains within the same group of companies.
- A.8 The Bidder or any of its Affiliates should not be a wilful defaulter to any lender, and that there is no major litigation pending or threatened against the Bidder or any of its Affiliates which are of a nature that could cast a doubt on the ability or the suitability of the Bidder to undertake the Project. The Bidder shall submit an

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under CPSU Scheme Phase-II (Tranche-I)	I/R13/2000/W/W/032019		



undertaking to this effect as per enclosed format 7.7.

B <u>TECHNICAL ELIGIBILITY CRITERIA</u>

- B.1 Under this RfS, it is proposed to promote only commercially established and operational technologies to minimize the technology risk and to achieve timely commissioning of the Projects.
- B.2 The Bidder is required to undertake to furnish evidence of meeting the DCR norms as per the RfS, prior to disbursement of 2nd tranche of the VGF upon successful commissioning of the full Project capacity awarded.
- B.3 Detailed technical parameters for Solar PV Projects to be met by SPDs are at Annexure-A. The Goverment Producers shall strictly comply with the technical parameters detailed in the Annexure-A. Further, Solar Photo voltaic (SPV) cells and Modules manufactured domestically as per specidifications and testing requirement fixed by MNRE are made compulsory for installation of awarded Solar PV power Plant. Modules used in the Project shall be sourced only from the models and manufacturers included in the "Approved List of Models and Manufacturers" as published by MNRE and updated as on the date of commissioning of the Project.
- B.4 The SPD shall furnish certificates along with certificates from the cell and module manuifacturers for the components used in the Project, regarding compliance with DCR conditions under the RfS, in line with format as per APPENDIX A-1,A2 & A3.

C FINANCIAL ELIGIBILITY CRITERIA

C.1 <u>NET-WORTH</u>

- a. The Net Worth of the Bidder should be equal to or greater than INR 1.25 Crores per MW of the quoted capacity, as on the last date of previous Financial Year, i.e. FY 2017-18.
- b. The net worth to be considered for the above purpose will be the cumulative networth of the Bidding Company or Consortium together with the Net Worth of those Affiliates of the Bidder(s) that undertake to contribute the required equity funding and performance bank guarantees in case the Bidder(s) fail to do so in accordance with the RfS.
- c. Net Worth to be considered for this clause shall be the total Net Worth as calculated in accordance with the Companies Act, 2013 and any further amendments thereto.



C.2 <u>LIQUIDITY</u>

In order to ascertain that the Bidder has sufficient means to manage the fund requirements for the Project, the Bidder shall be required to demonstrate <u>at least</u> <u>one</u> of the following parameters:

A minimum annual turnover of **INR 60 Lakhs/ MW** of the quoted capacity during the previous financial year, i.e. FY 2017-18. It is hereby clarified that "Other Income" as indicated in the annual accounts of the Bidder shall not be considered for arriving at the annual turnover.

Internal resource generation capability, in the form of Profit Before Depreciation Interest and Taxes (PBDIT) for a minimum amount of **INR 12 Lakhs/ MW** of the quoted capacity, as on the last date of previous financial year, i.e. FY 2017-18.

In-principle sanction letter from the lending institutions/ banks of the Bidder, committing a Line of Credit for a minimum amount of **INR 15 Lakhs/ MW** of the quoted capacity, towards meeting the working capital requirement of the project quoted under this RfS. Such letter can also be obtained by the Affiliate(s) of the Bidder.

- C.3 The Bidder may seek qualification on the basis of financial capability of its Affiliate(s) for the purpose of meeting the qualification requirements as per C.1 and C.2 above. In case of the Bidder being a Bidding Consortium, any Member may seek qualification on the basis of financial capability of its Affiliate(s). In such cases, the Bidder shall be required to submit Board Resolutions from the respective Affiliate(s), undertaking to contribute the required equity funding and Performance Bank Guarantees in case the Bidder(s) fail to do so in accordance with the RfS. In case of non-availability of the Board Resolution as required above, a letter from the CEO/ Managing Director of the respective Affiliate(s), undertaking the above, shall be required to be submitted and the requisite Board Resolution from the Affiliate(s) shall be required to be submitted prior to signing of PPA.
- **C.4** For the purposes of meeting financial requirements, only latest unconsolidated audited annual accounts shall be used. However, audited consolidated annual accounts of the Bidder may be used for the purpose of financial requirements provided the Bidder has at least twenty six percent (26%) equity in each Company whose accounts are merged in the audited consolidated account.
- C.5 A Company/ Consortium would be required to submit annual audited accounts for the last financial year, i.e. FY 2017-18, along with net worth, annual turnover and PBDIT certificate (as applicable) from a practicing Chartered Accountant/ Statutory Auditor to demonstrate fulfillment of the criteria.
- **C.6** In case the response to RfS is submitted by a Consortium, then the financial requirement (both the Net-Worth and Turnover requirements, if applicable) to be

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met by each Member of the Consortium shall be computed in proportion to the equity commitment made by each of them in the Project Company.

For example, if two companies A and B form a Consortium with equity participation in 70:30 ratio and submit their bid for a capacity of 100MW, then, total Net-Worth to be met by the Consortium is Rs. 1.25 Crores x 100MW = Rs. 125 Crores. Minimum requirement of Net-Worth to be met by Lead Member A would be minimum Rs. 87.50 Crores and to be met by Consortium Member B would be Rs. 37.50 Crores. Similar methodology shall be followed for computation of turnover and other liquidity requirement.





SECTION - V

BID EVALUATION AND SELECTION OF PROJECTS

RfS for 2000 MW Grid-Connected Solar Power Projects in India under CPSU Scheme Phase-II (Tranche-I)

RfS No. SECI/C&P/SPD/CPSU-I/RfS/2000MW/032019

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1 BID EVALUATION

Bid evaluation will be carried out considering the information furnished by Bidders as per provisions specified in Section-III, Instructions to Bidders (ITB) of this RfS. The detailed evaluation procedure and selection of bidders are described in subsequent clauses in this Section.

2 TECHNO-COMMERCIAL EVALUATION OF BIDDERS

2.a FIRST ENVELOPE (TECHNICAL BID) EVALUATION (STEP - 1)

- 2.a.1 The first envelope (Technical Bid submitted online) of only those bidders will be opened by SECI whose required documents as mentioned at Clause No. 23.a, Section-III, Instructions to Bidders (ITB) of this RfS are received at the office of SECI on or before the due date and time of bid submission.
- 2.a.2 Documents (as mentioned in the previous clause) received after the bid submission deadline specified in the Bid Information Sheet shall be rejected and returned unopened, if super-scribed properly with address, to the bidder.
- 2.a.3 Subject to Clause No. 22, Section-III, Instructions to Bidders (ITB) of this RfS, SECI will examine all the documents submitted by the Bidders and ascertain meeting of eligibility conditions prescribed in the RfS. During the examination of the bids, SECI may seek clarifications/ additional documents to the documents submitted etc. from the Bidders if required to satisfy themselves for meeting the eligibility conditions by the Bidders. Bidders shall be required to respond to any clarifications/ additional documents sought by SECI within 07 (seven) days from the date of such intimation from SECI. All correspondence in this regard shall be made through email/ TCIL portal only. It shall be the responsibility of the Bidder to ensure that the email id of the authorized signatory of the Bidder is functional. The Bidder may provide an additional email id of the authorized signatory in the covering letter. No reminders in this case shall be sent. It shall be the sole responsibility of the Bidders to remove all the discrepancies and furnish additionaldocuments as requested. SECI shall not be responsible for rejection of any bid on account of the above.
- 2.a.4 The response to RfS submitted by the Bidder shall be scrutinized to establish Techno-Commercial eligibility as per RfS.

2.b SECOND ENVELOPE (FINANCIAL BID) EVALUATION (STEP - 2)

In this step evaluations of Techno-Commercially Qualified Bids shall be done based on the "First Round VGF" quoted by the bidders in the Electronic Form of Financial Bid. After this step, the shortlisted bidders shall be invited for the Reverse Auction.

- 2.b.1 Second Envelope (containing First Round VGF) of only those bidders shall be opened whose technical bids are found to be qualified.
- 2.b.2 The Bidder will have to submit a single bid (single application) quoting a single VGF per MW for all the Projects applied for. The VGF to be quoted shall not contain any decimal

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places. If it is quoted with any decimal places, the digits in the decimal places shall be ignored . (For e.g. if the quoted VGF is INR 20,00,000.337/MW, then it shall be considered as INR 20,00,000/MW).

- 2.b.3 In this step, evaluation will be carried out based on VGF requirement quoted by the Bidders. The VGF bid cannot be higher than the maximum permisable VGF kept at 0.70 Crore/MW. Those bids, whose First Round VGF Bid is higher than VGF mentioned above, shall be rejected.
- 2.b.4 On completion of Techno-Commercial bid evaluation, if it is found that the total aggregate capacity of the Solar PV Projects short-listed is lower than or equal to 2000 MW, then the procedure as elaborated in Clause No. 3.2 of this Section-V shall be followed.
- 2.b.5 On completion of Techno-Commercial bid evaluation, if it is found that only one or two Bidder(s) is/are eligible for the next stage, opening of the financial bid of the Bidder(s) will be at the discretion of SECI. Thereafter, SECI will take appropriate action as deemed fit.
- 2.b.6 If the first-round VGFquoted is same for two or more Bidders, then all the Bidders with same First Round VGF shall be considered of equal rank/ standing in the order.
- 2.b.7 All Bidders with same First Round VGF shall be eligible for reverse auction round (provided their rank is equal to or less than nth Bidder as mentioned in Clause No. 3.2 of this Section-V.
- 2.b.8 Ranking of bidders after Financial bid Evaluation: In case of financial bids received from all bidders are in the form of VGF, ranking shall be done in following manner. For example

Bidder	Submitted Financial Bid	Ranking
B1	₹ 53,00,000/- (VGF in ₹/MW)	L4
B2	₹ 43,00,000/- (VGF in ₹/MW)	L3
B3	₹ 15,00,000/- (VGF in ₹/MW)	L2
B4	₹ 0.00/- (VGF in ₹/MW)	L1
B5	₹ 63,00,000/- (VGF in ₹/MW)	L5
B6	₹0.00/- (VGF in ₹/MW)	L1
B7	₹ 70,00,000/- (VGF in ₹/MW)	L7
B1	₹ 70,00,000/- (VGF in ₹/MW)	L7
B2	₹ 68,00,000/- (VGF in ₹/MW)	L6

3 REVERSE AUCTION (STEP - 3)

3.1 The reverse auction for each project shall be conducted through *www.tcil-india-electronictender.com* portal on the day as intimated by SECI to the eligible

bidders.			
RfS for 2000 MW Grid-Connected Solar Power Projects in India under CPSU Scheme Phase-II (Tranche-I)	<u>RfS No. SECI/C&P/SPD/CPSU-</u> <u>I/RfS/2000MW/032019</u>	Page 42 of 95	Signature of Bidder



3.2 The Total eligible bidders for the Project for reverse auction shall be decided as mentioned below:

Assuming

T = Total number of techno-commercially qualified Bidders whose price bids are in line with the provisions of RfS, and

 S_k = Cumulative capacity till the 'k'th serial number Bidder (not the 'k'th rank bidder) after ranking is done in ascending order from L1 onwards

S _E =	(i) In case S _T ≤2000 MW, S _E = 0.8 X S _T
(Eligible	
capacity for	(ii) In case $S_T > 2000$ MW, $S_E = 0.8 \times S_T$ subject to maximum
award)	eligible capacity being 2000 MW.

Total eligible Bidders for e-Reverse Auction

I. In case $(0.8X \text{ S}_T) \leq 2000 \text{ MW}$: all the techno-commercially qualified bidders whose financial bids are in line with the RfS provisions, will be shortlisted for e-RA.

Accordingly, the no. of bidders shortlisted for e-RA, i.e "n" = "T".

II. <u>In case (0.8X ST) >2000 MW:</u> The highest ranked bidder (H1 bidder) shall be eliminated at this stage, and the remaining bidders techno-commercially qualified bidders whose financial bids are in line with the RfS provisions, will be shortlisted for e-RA.

Note:

- (a) In case more than one bidder is ranked as "H1" bidder, i.e. such bidders are at the same First Round VGF, all such bidders will be eliminated at this stage.
- (b) The above elimination will take place subject to the condition that the total bid capacity after such elimination remains <u>more than 2000 MW. In the contradictory scenario, no elimination will take place at this stage</u>.

For e.g. (Shortlisting of Bidders for reverse auction):

<u>Scenario-1</u>: Total bid capacity of techno-commercially shortlisted bidders = S_T =3250 MW

SI. No.	Techno commercially qualified Bidder	Rank	Capacity (MW)	Т	SE	(0.8 x S _T)	n	Shortlisted Bidders
1	B8	L1	550					B8
2	B5	L2	300					B5
3	B1	L3	50					B1
4	B4	L3	250	8	2000	2400	7*	B4
5	B2	L4	150	0	MW	MW	1	B2
6	B3	L5	300					B3
7	B7	L6	800	1				B7
8	B6	L7	600					



* n = 8-1 = 7 as per the above formula

<u>Scenario-2</u>: Total bid capacity of techno-commercially shortlisted bidders (S_T)=2500 MW

Sl. No.	Techno commercially qualified Bidder	Rank	Capacity (MW)	Т	S _E	(0.8x S _T)	n	Shortlisted Bidders
1	B8	L1	550					B8
2	B5	L2	450	4	2000	2000 MW	4	B5
3	B1	L3	700	4	MW	2000 IVI W	4	B1
4	B4	L4	800					B4

* n = 4 as per the above formula.

- 3.3 At least one week prior to reverse auction, an advance intimation regarding the date and time of the reverse auction will be sent by e-mail to all the techno commeicialy qualified bidders whose technical bids have been opened and found to be qualified. However, from this advance intimation it shall not be construed by the bidders that they have been shortlisted for Reverse Auction. Further at least two hours before the schedule start time of Reverse Auction, a system generated email for invitation for Reverse Auction will be sent to all those bidders only who have been shortlisted based on the criteria mentioned at Clause No. 3.2 above.
- 3.4 Shortlisted bidders for Reverse Auction will be able to login into the TCIL website of reverse auction 15 minutes before the start time of reverse auction.
 - 3.4.1 During the 15 minutes prior to start of reverse auction process, the respective first round VGF along with the total project capacity of the bidder shall be displayed on its window.
 - 3.4.2 The minimum decrement value of VGF for Reverse Auction is ₹ 25,000/- per MW. During the reverse auction process, the bidder can mention its revised VGF value which has to be at least ₹ 25,000/- less than its current quoted VGF value per MW. For e.g. (if the current quoted VGF is ₹5,40,000.00/MW, then the revised VGF has to be any value lower than ₹5,10,000.00/MWn).
 - 3.4.3 Bidders can only quote any value lower than their previous quoted VGF taking into consideration of the minimum decrement value mentioned in the previous clause. However, at no stage, increase in VGF will be permissible. Bidders can improve their ranking by quoting the VGF lower than their last quoted VGF.
 - 3.4.4 During Reverse Auction, the bidder shall not have the option of changing the total project capacity while quoting VGF during reverse auction.
 - 3.4.5 In the bidder's bidding window, the following information can be viewed by the bidder:

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- a. Its last quoted VGF along with the project capacity for which the Bidder is qualified.
- b. The list of all the Bidders with their following details: Pseudo Identity, last quoted VGF and project capacity.
- 3.4.6 The initial auction period will be of 60 (Sixty) minutes with a provision of auto extension by 08 (eight) minutes from the scheduled/ extended closing time. Such auto extension shall be effected if by way of reduction in VGF, a Bidder causes a change in its zonal placement at that instant. The 'zones' are as follows:
 - (a) <u>Green Zone</u>: This zone consists of the Bidders who may be allocated their full quoted Project capacity if the auction is closed at that instance.
 - (b) <u>Yellow Zone</u>: This zone consists of the Bidders who may be allocated a part of their full quoted Project capacity if the auction is closed at that instance.
 - (c) <u>Red Zone:</u> This zone consists of the Bidders who will not be awarded their quoted Project capacity if the auction is cloased at that insance.

If no such change as described above is effected during the last 8 minutes of auction period or extended auction period, then the reverse auction process will automatically get closed.

4 SELECTION OF SUCCESSFUL BIDDERS

- i. The bidders shall be selected in the ascending order with lowest quoted VGF (being L1) and so on till the total capacity (S_E) is exhausted.
- ii. The lowest quoting Bidder will be allotted its qualified project capacity and then, next higher Bidder will be allotted its qualified project capacity and so on, till the total project capacity (i.e. 2000 MW) is exhausted.
- iii. Note: The allocation of cumulative project capacity shall be closed at 2000 MW. However, in no case, shall the capacity of a single Project selected under this RfS, be less than 10 MW. In case of the last selected Bidder, if the balance project capacity is less than the total capacity mentioned by the Bidder but greater than 10 MW, then the Project with highest preference (as mentioned in the Covering Letter) shall be awarded to the Bidder (if applicable), subject to the maximum cumulative capacity not exceeding 2000 MW, being awarded under the RfS.

In case the partial capacity offered to the last Bidder after completion of the e-RA is lower than 50% of the total quoted capacity by such Bidder, the Bidder shall have an option to refuse such offered partial capacity, and the BG against EMD submitted by such Bidder shall be returned along with those of the unsuccessful Bidders.

In case the partial capacity offered to the last Bidder after completion of the e-RA is greater than or equal to 50% of the total quoted capacity by such Bidder, it shall be mandatory for the last Bidder to accept the partial capacity offered

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against its quoted capacity, subject to the total cumulative capacity awarded after e-RA to the successful Bidders not exceeding 2000 MW. In case the last Bidder refuses to accept such partial capacity offered by SECI, the Bank Guarantee against EMD submitted by such Bidder shall be encashed by SECI.

iv. In case of a tie among two or more Bidders (i.e. their last quoted VGF being the same at the end of the e-RA), they will be considered in the chronological order of their last bid with preference to that Bidder who has quoted his last bid earlier than others

In the above case, if the time of quote also become exactly same among the Bidders at a tie, then the ranking among these Bidders shall be done as follows:

Step 1: Lowest rank will be given to the Bidder who has quoted the lowest in Financial Bid (Electronic Form) and so on. If there is also a tie among any of these bidders, then the following step (Step 2) will be followed.

Step 2: Ranking will be done based on draw of lots.

5 <u>Issuance of LoAs/LoIs:</u>

At the end of selection process, a Letter of Award/Intent (LoA/LoI) will be issued to the successful Bidders for each Project. In case of a Consortium being selected as the successful Bidder, the LoA/LoI shall be issued to the Lead Member of the Consortium.

In all cases, SECI's decision regarding selection of Bidder through Reverse Auction or other- wise based on First Round VGF or annulment of tender process shall be final and binding on all participating bidders.





SECTION - VI

OTHER PROVISIONS

RfS for 2000 MW Grid-Connected Solar Power Projects in India under CPSU Scheme Phase-II (Tranche-I)

RfS No. SECI/C&P/SPD/CPSU-I/RfS/2000MW/032019

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Signature of Bidder



1 **<u>Role of State Nodal Agencies</u>** (If applicable)

SNA will provide necessary support to facilitate the required approvals and sanctions in a time bound manner so as to achieve commissioning of the Projects within the scheduled Timeline. This may include facilitation in the following areas:

- Coordination among various State and Central agencies for speedy implementation of projects
- Support during commissioning of projects and issue of commissioning certificates.

2 **<u>Role of Centre Transmission Utility/PGCIL</u>** (if applicable)

It is envisaged that the State Transmission Company(STU) /CTU /PGCIL will provide transmission system to facilitate the evacuation of power from the Projects which may include the following:

- i) Provide connectivity to the Solar Projects with the grid
- ii) Support during commissioning of projects
- iii) Support during commissioning of projects

3 <u>Power Power to Remove Difficulties</u>

If there is need for any amendment to this scheme for better implementation or any relaxation is required in the norms due to operational problems, MNRE will be competent to make such amendments with the approval of Minister-in Charge, without increasing the financial requirements and VGF Limits.

4 Role of Solar Energy Corporation of India Limited (SECI)

SECI will handle the scheme on behalf of MNRE including conducting bidding on VGF basis, amongst Government Producers, for selection of Government Producers for implementing this scheme. SECI will responsible for conducting bidding, handling VGF funds, monitoring of the projects and managinf all aspects of the scheme. SECI will ensure that the proposed projects comply with the WTO provisons, and also the compliance by Government producers on the mandatory requirement of DCR under this RfS.





SECTION - VII

SAMPLE FORMS & FORMATS FOR BID SUBMISSION

RfS for 2000 MW Grid-Connected Solar Power Projects in India under CPSU Scheme Phase-II (Tranche-I)

RfS No. SECI/C&P/SPD/CPSU-I/RfS/2000MW/032019

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FORMATS FOR BID SUBMISSION

The following formats are required to be submitted as part of the RfS. These formats are designed to demonstrate the Bidder's compliance with the Qualification Requirements set forth in Section - IV and other submission requirements specified in the RfS

- i) Format of Covering Letter (Format 7.1)
- ii) Format for Power of Attorney (Format 7.2) (if applicable)
- iii) Format for Earnest Money Deposit (EMD) (Format 7.3 A)
- iv) Format for Performance Bank Guarantee (PBG) (Format 7.3 B)
- v) Format for Board Resolutions (Format 7.4)
- vi) Format for Consortium Agreement (Format 7.5) (if applicable)
- vii) Format for Financial Requirement (Format 7.6)
- viii) Undertaking regarding no willful default and no major litigation pending (Format 7.7)
- ix) Format for submission of Financial Bid (Format 7.8)
- x) Technical Requirements for Solar PV Projects (Annexure A)
- xi) Check List for Bank Guarantees (Annexure-B)
- xii) List of Banks (Annexure-C)
- xiii) Special Instructions to Bidders for e-Tendering and Reverse Auction (Annexure-D)
- xiv) Terms & Conditions of Reverse Auction (Annexure-E)



Format 7.1

COVERING LETTER

(The Covering Letter should be submitted on the Letter Head of the Bidding Company/ Lead Member of Consortium)

Ref.No.

Date: _____

From: ______ (Insert name and address of Bidding Company/ Lead Member of Consortium)

Tel.#: Fax#: E-mail address#

То

Solar Energy Corporation of India Limited D - 3, 1st Floor, Wing - A, Prius Platinum Building District Centre, Saket, New Delhi - 110 017

Sub: Response to RfS No. SECI/C&P/SPD/CPSU-I/RfS/2000MW/032019 dated for Selection of Power Developers (Government Producers) setting up of 2000 MW Grid Connected Solar PV Power projects by Government producers under tranche-I of CPSU Scheme Phase-II

Dear Sir/ Madam,

We, the undersigned *[insert name of the 'Bidder']* having read, examined and understood in detail the RfS including Qualification Requirements in particular, hereby submit our response to RfS.

We confirm that in response to the aforesaid RfS, neither we nor any of our Ultimate Parent Company/ Parent Company/ Affiliate/ Group Company has submitted response to RfS other than this response to RfS, directly or indirectly, in response to the aforesaid RfS (as mentioned in Format 7.7 under Disclosure). We also confirm that we including our Ultimate Parent Company/ Parent Company/ Affiliate/ Group Companies directly or indirectly have not submitted response to RfS for more than cumulative capacity of 2000 MW, including this response to RfS.

We are submitting RfS for the development of following Solar PV Project(s): -

Project No.	Capacity (MW)	Location of Project (Village, Tehshil, Dist., State)	Pro- posed CUF	Proposed End Consumer of Solar Power (Self / Any other Government Producer)	

*The preferences of the Projects shall be considered only for the last successful bidder whose total quoted capacity is more than the balance capacity. In this case, allocation will be done as described in Clause 4.4.3.

RfS for 2000 MW Grid-Connected			
Solar Power Projects in India		Page 51 of 95	Signature of Bidder
under CPSU Scheme Phase-II	<u>I/RfS/2000MW/032019</u>		
(Tranche-I)			

- 2. Earnest Money Deposit (EMD): (*Please read Clause No. 10, Section-III, ITB carefully before filling*)

- 3. We hereby declare that in the event our Project(s) get selected and we are not able to submit Bank Guarantee of the requisite value(s) for the selected Projects as mentioned in Clause Nos. 11, Section-III, ITB of this RfS on issue of LoA/LoI by SECI for the selected Projects and/ or we are not able to sign the EPC Contract agreement with the EPC contractor (including in-house EPC Division) within 180 Days of issue of LoA /LoI by SECI for the selected Projects, SECI shall have the right to encash the EMD submitted by us and return the balance amount (if any) for the value of EMD pertaining to unsuccessful capacity.
- 4. We have submitted our response to RfS strictly as per Section VII (Sample Forms and Formats) of this RfS, without any deviations, conditions and without mentioning any assumptions or notes in the said Formats.
- 5. Acceptance: -

We hereby unconditionally and irrevocably agree and accept that the decision made by SECI in respect of any matter regarding or arising out of the RfS shall be binding on us. We hereby expressly waive and withdraw any deviations and all claims in respect of this process.

We also unconditionally and irrevocably agree and accept that the decision made by SECI in respect of award of Projects according to our preference order as above and in line with the provisions of the RfS, shall be binding on us.

6. Familiarity with Relevant Indian Laws & Regulations: -

We confirm that we have studied the provisions of the relevant Indian Laws and Regulations as required to enable us to submit this response to RfS, in the event of our selection as Successful Bidder.



- In case of our selection as the Successful bidder under the scheme and the project being executed by a Special Purpose Vehicle (SPV) incorporated by us which shall be our 100% subsidiary, we shall infuse necessary equity to the requirements of RfS.
- 8. We are submitting our response to the RfS with formats duly signed as desired by you in the RfS online for your consideration.
- 9. It is confirmed that our response to the RfS is consistent with all the requirements of submission as stated in the RfS, including all clarifications and amendments and subsequent communications from SECI.
- 10. The information submitted in our response to the RfS is correct to the best of our knowledge and understanding. We would be solely responsible for any errors or omissions in our response to the RfS.
- 11. We confirm that all the terms and conditions of our Bid are valid up to ______ (*Insert date in dd/mm/yyyy*) for acceptance [i.e. a period of 180 (One Hundred Eighty) Days from the last date of submission of response to RfS].
- 12. Contact Person

Details of the representative to be contacted by SECI are furnished as under:

Name	:		 	 		 	 	 		 	 	 			
Designation	:		 	 	•••	 	 	 		 	 	 			
Company	:		 	 		 	 	 		 	 	 			
Address	:		 	 		 	 	 		 	 	 			
Phone Nos.	:		 	 		 	 	 		 	 	 			
Mobile Nos.	:		 	 		 	 	 		 	 	 			
Fax Nos.	:		 	 		 	 	 		 	 	 			
E-mail address	;	:				 	 	 • •	• •	 • •	 	 •••	 	••	

We have neither made any statement nor provided any information in this Bid, which to the best of our knowledge is materially inaccurate or misleading. Further, all the confirmations, declarations and representations made in our Bid are true and accurate. In case this is found to be incorrect after our selection as Successful Bidder, we agree that the same would be treated as a SPD's event of default.

Dated the _____ day of _____, 20....

Thanking you, We remain, Yours faithfully,

Name, Designation, Seal and Signature of Authorized Person in whose name Power of Attorney/ Board Resolution/ Declaration.



Format 7.2

FORMAT FOR POWER OF ATTORNEY

(Applicable Only incase of Consortiums)

(To be provided by each of the other members of the Consortium in favor of the Lead <u>Member</u>)

(To be stamped in accordance with Stamp Act, the Non-Judicial Stamp Paper of Appropriate Value)

We also authorize the said Lead Member to undertake the following acts:

- i) To submit on behalf of Consortium Members response to RfS.
- ii) To do any other act or submit any information and document related to the above response to RfS Bid.

It is expressly understood that in the event of the Consortium being selected as Successful Bidder, this Power of Attorney shall remain valid, binding and irrevocable until the Bidding Consortium achieves award of EPC agreement with EPC contractor.

We as the Member of the Consortium agree and undertake to ratify and confirm all whatsoever the said Attorney/ Lead Member has done on behalf of the Consortium Members pursuant to this Power of Attorney and the same shall bind us and deemed to have been done by us.

IN WITNESS WHEREOF M/s, as the Member of the Consortium have executed these presents on this...... day ofunder the Common Seal of our company.

For and on behalf of Consortium Member

M/s.....



------ (Signature of person authorized by the board)

(Name Designation Place: Date:) Accepted

(Signature, Name, Designation and Address of the person authorized by the board of the Lead Member)

Attested

(Signature of the executant)

(Signature & stamp of Notary of the place of execution)

Place: -----Date: -----

Lead Member in the Consortium shall have the controlling shareholding in the Company as defined in Section-I, Definition of Terms of the RfS.



Format 7.3A

FORMAT FOR EARNEST MONEY DEPOSIT (EMD)

(To be stamped in accordance with Stamp Act, the Non-Judicial Stamp Paper of Appropriate Value)

Reference:
Bank Guarantee No.:
Date:

In consideration of the [Insert name of the Bidder] (hereinafter referred to as 'Bidder') submitting the response to RfS inter alia for Setting up of 2000 MW Grid-Connected Solar Power Projects in India by Government under CPSU Scheme Phase-II (Tranche-I) of the cumulative capacity of MW [Insert cumulative Project capacity proposed for supply of power there from on long term basis, in response to the RfS No. dated issued by Solar Energy Corporation of India Limited (hereinafter referred to as SECI) and SECI considering such response to the RfS of[insert the name of the Bidder] as per the terms of the RfS, the [insert name & address of bank] hereby agrees unequivocally, irrevocably and unconditionally to pay to SECI at [Insert Name of the Place from the address of SECI] forthwith without demur on demand in writing from SECI or any Officer authorized by it in this behalf, any amount upto and _____ [Insert amount not less than that derived on the not exceeding Rupees basis of Rs. 40 Thousand per MW of cumulative capacity proposed, only, on behalf of M/s [Insert name of the Bidder].

This guarantee shall be valid and binding on this Bank up to and including ______[insert date of validity in accordance with Clause No. 10, Section-III, ITB of this RfS] and shall not be terminable by notice or any change in the constitution of the Bank or the term of contract or by any other reasons whatsoever and our liability hereunder shall not be impaired or discharged by any extension of time or variations or alternations made, given, or agreed with or without our knowledge or consent, by or between parties to the respective agreement.

Our liability under this Guarantee is restricted to INR ______ (Indian Rupees _______ only). Our Guarantee shall remain in force until ______ [insert date of validity in accordance with Clause No. 10, Section-III, ITB of this RfS]. SECI shall be entitled to invoke this Guarantee till ______ [insert date of validity in accordance with Clause No. 10, Section-III, ITB of this RfS].

The Guarantor Bank hereby agrees and acknowledges that the SECI shall have a right to invoke this BANK GUARANTEE in part or in full, as it may deem fit.

The Guarantor Bank hereby expressly agrees that it shall not require any proof in addition to the written demand by SECI, made in any format, raised at the above mentioned address of the Guarantor Bank, in order to make the said payment to SECI.



The Guarantor Bank shall make payment hereunder on first demand without restriction or conditions and notwithstanding any objection by ______ [*Insert name of the Bidder*] and/ or any other person. The Guarantor Bank shall not require SECI to justify the invocation of this BANK GUARANTEE, nor shall the Guarantor Bank have any recourse against SECI in respect of any payment made hereunder.

This BANK GUARANTEE shall be interpreted in accordance with the laws of India and the courts at New Delhi shall have exclusive jurisdiction.

The Guarantor Bank represents that this BANK GUARANTEE has been established in such form and with such content that it is fully enforceable in accordance with its terms as against the Guarantor Bank in the manner provided herein.

This BANK GUARANTEE shall not be affected in any manner by reason of merger, amalgamation, restructuring or any other change in the constitution of the Guarantor Bank.

This BANK GUARANTEE shall be a primary obligation of the Guarantor Bank and accordingly SECI shall not be obliged before enforcing this BANK GUARANTEE to take any action in any court or arbitral proceedings against the Bidder, to make any claim against or any demand on the Bidder or to give any notice to the Bidder or to enforce any security held by SECI or to exercise, levy or enforce any distress, diligence or other process against the Bidder.

Notwithstanding	anything contained hereinabove	e, our liability under this Guarantee is restricted
to INR	(Indian Rupees	Only) and it shall remain in
force until	[Date to be inserted or	the basis of Clause No. 10, Section-III, ITB of
this RfS].		

We are liable to pay the guaranteed amount or any part thereof under this Bank Guarantee only if SECI serves upon us a written claim or demand.

Signature: ______ Name: ______ Power of Attorney No.: ______ For

_____ [Insert Name and Address of the Bank] ___ Contact Details of the Bank: E-mail ID of the Bank: Banker's Stamp and Full Address.

Dated this ____ day of ____, 20___



Format 7.3B

FORMAT FOR PERFORMANCE BANK GUARANTEE (PBG)

(To be submitted separately for each Project)

(To be stamped in accordance with Stamp Act, the Non-Judicial Stamp Paper of Appropriate Value)

Reference:
Bank Guarantee No.:
Date:

In consideration of the ______ [*Insert name of the Bidder*] (hereinafter referred to as 'selected Solar Power Developer') submitting the response to RfS inter alia for selection of the Project **anywhere in India** of the capacity of MW, at[*Insert name of the place*], in response to the RfS dated....... issued by Solar Energy Corporation of India Limited (hereinafter referred to as SECI) and SECI considering such response to the RfS of[*Insert name of the Bidder*] (which expression shall unless repugnant to the context or meaning thereof include its executers, administrators, successors and assignees) and selecting the Solar Power Project of the Solar Power Developer and issuing Letter of Award/Intent No _______ to _______ (*Insert Name of selected Solar Power Developer*) as per terms of RfS.

As per the terms of the RfS, the _____ [Insert name & address of Bank] hereby agrees unequivocally, irrevocably and unconditionally to pay to SECI at [Insert Name of the Place from the address of the SECI] forthwith on demand in writing from SECI or any Officer authorised by it in this behalf, any amount up to and not exceeding Indian Rupees _____ [Total Value] only, on behalf of M/s _____ [Insert name of the selected Solar Power Developer/

Project Company]

This guarantee shall be valid and binding on this Bank up to and including and shall not be terminable by notice or any change in the constitution of the Bank or the term of contract or by any other reasons whatsoever and our liability hereunder shall not be impaired or discharged by any extension of time or variations or alternations made, given, or agreed with or without our knowledge or consent, by or between parties to the respective agreement.

Our liability under this Guarantee is restricted to INR _____ (Indian Rupees _____ Only).

Our Guarantee shall remain in force until..... SECI shall be entitled to invoke this Guarantee till



The Guarantor Bank hereby agrees and acknowledges that SECI shall have a right to invoke this BANK GUARANTEE in part or in full, as it may deem fit.

The Guarantor Bank hereby expressly agrees that it shall not require any proof in addition to the written demand by SECI, made in any format, raised at the above mentioned address of the Guarantor Bank, in order to make the said payment to SECI.

The Guarantor Bank shall make payment hereunder on first demand without restriction or conditions and notwithstanding any objection by ______ [*Insert name of the selected Solar Power Developer/ Project Company as applicable*] and/ or any other person. The Guarantor Bank shall not require SECI to justify the invocation of this BANK GUARANTEE, nor shall the Guarantor Bank have any recourse against SECI in respect of any payment made hereunder

This BANK GUARANTEE shall be interpreted in accordance with the laws of India and the courts at New Delhi shall have exclusive jurisdiction.

The Guarantor Bank represents that this BANK GUARANTEE has been established in such form and with such content that it is fully enforceable in accordance with its terms as against the Guarantor Bank in the manner provided herein.

This BANK GUARANTEE shall not be affected in any manner by reason of merger, amalgamation, restructuring or any other change in the constitution of the Guarantor Bank.

This BANK GUARANTEE shall be a primary obligation of the Guarantor Bank and accordingly SECI shall not be obliged before enforcing this BANK GUARANTEE to take any action in any court or arbitral proceedings against the selected Solar Power Developer/ Project Company, to make any claim against or any demand on the selected Solar Power Developer/ Project Company or to give any notice to the selected Solar Power Developer/ Project Company or to enforce any security held by SECI or to exercise, levy or enforce any distress, diligence or other process against the selected Solar Power Developer / Project Company .

The Guarantor Bank acknowledges that this BANK GUARANTEE is not personal to SECI and may be assigned, in whole or in part, (whether absolutely or by way of security) by SECI to any entity to whom SECI is entitled to assign its rights and obligations under the RfS.

Signature:

Name:

Power of Attorney No.:

RfS for 2000 MW Grid-Connected Solar Power Projects in India under CPSU Scheme Phase-II (Tranche-I)

<u>RfS No. SECI/C&P/SPD/CPSU-</u> <u>I/RfS/2000MW/032019</u>



For [Insert Name and Address of the Bank]

Contact Details of the Bank:

E-mail ID of the Bank: Banker's Stamp and Full Address.

Dated this ____ day of ____, 20___

Witness:

1.

Signature Name and Address

2.

Signature Name and Address

Notes:

- 1. The Stamp Paper should be in the name of the Executing Bank and of appropriate value.
- 2. The Performance Bank Guarantee shall be executed by any of the Bank from the List of Banks enclosed.



Format 7.4

FORMAT FOR BOARD RESOLUTIONS

The Board, after discussion, at the duly convened Meeting on [*Insert date*], with the consent of all the Directors present and in compliance of the provisions of the Companies Act, 1956 or Companies Act 2013, as applicable, passed the following Resolution:

1. RESOLVED THAT Mr/ Ms....., be and is hereby authorized to do on our behalf, all such acts, deeds and things necessary in connection with or incidental to our response to RfS vide RfS No. _______ for "Setting up of 2000 MW Grid-Connected Solar Power Projects in India by Government under CPSU Scheme Phase-II (Tranche-I)", including signing and submission of all documents and providing information/ response to RfS to Solar Energy Corporation of India Limited (SECI), representing us in all matters before SECI, and generally dealing with SECI in all matters in connection with our bid for the said Project. (*To be provided by the Bidding Company or the Lead Member of the Consortium*)

2. **FURTHER RESOLVED THAT** pursuant to the provisions of the Companies Act, 1956 or Companies Act, 2013, as applicable and compliance thereof and as permitted under the Memorandum and Articles of Association of the Company, approval of the Board be and is hereby accorded to invest equity in the Project. (*To be provided by the Bidding Company*)

[Note: In the event the Bidder is a Bidding Consortium, in place of the above resolution at SI. No. 2, the following resolutions are to be provided]

FURTHER RESOLVED THAT pursuant to the provisions of the Companies Act, 1956 or Companies Act, 2013, as applicable and compliance thereof and as permitted under the Memorandum and Articles of Association of the Company, approval of the Board be and is hereby accorded to invest *equity* in the Project.

FURTHER RESOLVED THAT approval of the Board be and is hereby accorded to participate in consortium with M/s ------ [*Insert the name of other Members in the Consortium*] and Mr/ Ms....., be and is hereby authorized to execute the Consortium Agreement. (*To be provided by each Member of the Bidding Consortium including Lead Member*) And

FURTHER RESOLVED THAT approval of the Board be and is hereby accorded to contribute such additional amount over and above the percentage limit (specified for the Lead Member in the Consortium Agreement) to the extent becoming necessary towards the total equity share in the Project Company, obligatory on the part of the Consortium pursuant to the terms and conditions contained in the Consortium Agreement dated executed by the Consortium as per the provisions of the RfS. [*To be passed by the Lead Member of the Bidding Consortium*]

3. NOT USED

Certified True Copy



(Signature, Name and Stamp of Company Secretary)

Notes:

- 1) This certified true copy should be submitted on the letterhead of the Company, signed by the Company Secretary/ Director.
- 2) The contents of the format may be suitably re-worded indicating the identity of the entity passing the resolution.
- 3) This format may be modified only to the limited extent required to comply with the local regulations and laws applicable to a foreign entity submitting this resolution. For example, reference to Companies Act, 1956 or Companies Act, 2013 as applicable may be suitably modified to refer to the law applicable to the entity submitting the resolution. However, in such case, the foreign entity shall submit an unqualified opinion issued by the legal counsel of such foreign entity, stating that the Board resolutions are in compliance with the applicable laws of the respective jurisdictions of the issuing Company and the authorizations granted therein are true and valid.



Format 7.5

FORMAT FOR CONSORTIUM AGREEMENT

(To be Submitted Separately for each Project)

(To be stamped in accordance with Stamp Act, the Non-Judicial Stamp Paper of Appropriate Value)

THIS Consortium Agreement ("Agreement") executed on this	_ Day of Two
Thousand between M/s	[Insert name of Lead
Member] a Company incorporated under the laws of and	having its Registered Office
at (hereinafter called	d the " Member-1 ", which
expression shall include its successors, executors and perr	mitted assigns) and M/s
a Company incorpora	ated under the laws of
and having its Registered Office at	
(hereinafter called the "Member-2", which expression shal	I include its successors,
executors and permitted assigns), M/s	а
Company incorporated under the laws of and having	ng its Registered Office at

(hereinafter called the "**Member-n**", which expression shall include its successors, executors and permitted assigns), [*The Bidding Consortium should list the details of all the Consortium Members*] for the purpose of submitting response to RfS (RfS No.______dated _____) issued by Solar Energy Corporation of India Limited (SECI) a Company incorporated under the Companies Act, 2013, and having its Registered Office at D-3, 1st Floor, Wing-A, Prius Platinum Building, District Centre, Saket, New Delhi-110017

WHEREAS, each Member individually shall be referred to as the "Member" and all of the Members shall be collectively referred to as the "Members" in this Agreement.

WHEREAS, SECI had invited response to RfS vide its Request for Selection (RfS) dated

WHEREAS the RfS stipulates that in case response to RfS is being submitted by a Bidding Consortium, the Members of the Consortium will have to submit a legally enforceable Consortium Agreement in a format specified by SECI wherein the Consortium Members have to commit equity investment of a specific percentage for the Project.

NOW THEREFORE, THIS AGREEMENT WITNESSTH AS UNDER:

In consideration of the above premises and agreements all the Members in this Bidding Consortium do hereby mutually agree as follows:

1. We, the Members of the Consortium and Members to the Agreement do hereby unequivocally agree that Member-1 (M/s_____), shall act as the Lead



Member as defined in the RfS for self and agent for and on behalf of Member-2, ----, Member-n and to submit the response to the RfS.

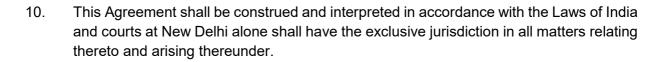
- 2. The Lead Member is hereby authorized by the Members of the Consortium and Members to the Agreement to bind the Consortium and receive instructions for and on their behalf.
- 3. Notwithstanding anything contrary contained in this Agreement, the Lead Member shall always be liable for the equity investment obligations of all the Consortium Members i.e. for both its own liability as well as the liability of other Members.
- 4. The Lead Member shall be liable and responsible for ensuring the individual and collective commitment of each of the Members of the Consortium in discharging all of their respective equity obligations. Each Member further undertakes to be individually liable for the performance of its part of the obligations without in any way limiting the scope of collective liability envisaged in this Agreement.
- 5. Subject to the terms of this Agreement, the share of each Member of the Consortium in the issued equity share capital of the Project Company is/shall be in the following proportion:

Name	Percentage
Member 1	
Member 2	
Member n	
Total	100%

We acknowledge that the controlling shareholding (having not less than 51% of the voting rights and paid up share capital) in the Project Company developing the Project shall be maintained for a period of 01 (One) Year after commencement of supply of power.

- 6. The Lead Member, on behalf of the Consortium, shall inter alia undertake full responsibility for liaising with Lenders or through internal accruals and mobilizing debt resources for the Project.
- 7. In case of any breach of any equity investment commitment by any of the Consortium Members, the Lead Member shall be liable for the consequences thereof.
- 8. Except as specified in the Agreement, it is agreed that sharing of responsibilities as aforesaid and equity investment obligations thereto shall not in any way be a limitation of responsibility of the Lead Member under these presents.
- 9. It is further specifically agreed that the financial liability for equity contribution of the Lead Member shall not be limited in any way so as to restrict or limit its liabilities. The Lead Member shall be liable irrespective of its scope of work or financial commitments.

RfS for 2000 MW Grid-Connected		
Solar Power Projects in India under CPSU Scheme Phase-II (Tranche-I)	Page 64 of 95	Signature of Bidder



- 11. It is hereby further agreed that in case of being selected as the Successful Bidder, the Members do hereby agree that they shall furnish the Performance Guarantee in favour of SECI in terms of the RfS.
- 12. The Lead Member is authorized and shall be fully responsible for the accuracy and veracity of the representations and information submitted by the Members respectively from time to time in the response to RfS.
- 14. It is hereby expressly understood between the Members that no Member at any given point of time, may assign or delegate its rights, duties or obligations under this RfS except with prior written consent of SECI.
- 15. This Agreement
 - a) has been duly executed and delivered on behalf of each Member hereto and constitutes the legal, valid, binding and enforceable obligation of each such Member;
 - b) sets forth the entire understanding of the Members hereto with respect to the subject matter hereof; and
 - c) may not be amended or modified except in writing signed by each of the Members and with prior written consent of SECI.
- 16. All the terms used in capitals in this Agreement but not defined herein shall have the meaning as per the RfS.

IN WITNESS WHEREOF, the Members have, through their authorized representatives, executed these present on the Day, Month and Year first mentioned above.

For M/s----- [Member 1]

(Signature, Name & Designation of the person authorized vide Board Resolution Dated

Witnesses:

1) Signature
Name:
Address:

2) Signature -----Name: Address:

For M/s-----[Member 2]



(Signature,	Name)	&	Designation	of	the	person	authorized	vide	Board	Resolution	Dated
Witnesses: 1) Signatu Name: Address:	re					Na	Signature ime: ldress:				
For M/s			[Mem	beı	rn]						
(Signature,	Name)	&	Designation	of	the	person	authorized	vide	Board	Resolution	Dated
Witnesses: 1) Signatu Name: Address:	re					Na) Signature - nme: ldress:				

Signature and stamp of Notary of the place of execution

Note: - Technology Partner in a Consortium shall be a Company with equity participation less than 10%.



Format 7.6

FORMAT FOR FINANCIAL REQUIREMENT

(This should be submitted on the Letter Head of the Bidding Company/ Lead Member of Consortium)

Ref.No.

Date:

From: ______ (Insert name and address of Bidding Company/ Lead Member of Consortium)

Tel.#: Fax#: E-mail address#

То

Solar Energy Corporation of India Limited D - 3, 1st Floor, Wing - A, Prius Platinum Building District Centre, Saket, New Delhi - 110 017

Sub: Response to RfS No. _____ dated _____ for Selection of Solar Power Developers for Setting up of 2000 MW Grid-Connected Solar PV Power Projects under CPSU Scheme Phase-II (Tranche-I).

Dear Sir/ Madam,

We certify t	hat the Bidding	Company/ Men	nber in a B	idding Co	onsortium ł	has a <u>Net wo</u>	orth of INR
(Crore (in words)) as on the	end of	Financial `	Year 2017-1	8 (choose
one).							

This Net Worth has been calculated in accordance with instructions provided in Clause No. C1, Section-IV, Qualifying Requirements (QR) of the RfS as amended.

Exhibit (i): Applicable in case of Bidding Company

For the above calculations, we have considered the Net Worth by Bidding Company and/ or its Affiliate(s) as per following details:

Name of Bidding Company	Name of Affiliate(s) whose net worth is to be considered	Relationship with Bidding Company*	Net	Worth (in Rs. Crore)
Company 1				
	Total			
RfS for 2000 MW Grid-Connect Solar Power Projects in Inc under CPSU Scheme Phase (Tranche-I)	lia RfS No. SECI/C&P/SPD/CPS	U- Page 67	of 95	Signature of Bidder



*The column for "Relationship with Bidding Company" is to be filled only in case the financial capability of Affiliate has been used for meeting Qualification Requirements. Further, documentary evidence to establish the relationship, duly certified by a practicing company secretary/ chartered accountant is required to be attached with the format.

Exhibit (ii): Applicable in case of Bidding Consortium (To be filled by each Member in a Bidding Consortium separately) Name of Member: [*Insert name of the Member*]

Net Worth Requirement to be met by Member in Proportion to the Equity Commitment: INR --------- Crore (Equity Commitment (%) * Rs. [] Crore)

For the above calculations, we have considered Net Worth by Member in Bidding Consortium and/ or its Affiliate(s) per following details:

Name of Consortium Member Company	Name of Affiliate(s) whose net worth is to be considered	Relationship with Bidding Company* (If Any)	Net Worth (in Rs. Crore)	Equity Commitment (in %age) in Bidding Consortium	Committed Net Worth (in Rs. Crore)
Company 1					
	Total				

* The column for "Relationship with Bidding Company" is to be filled only in case the financial capability of Affiliate has been used for meeting Qualification Requirements. Further, documentary evidence to establish the relationship, duly certified by a practicing company secretary/chartered accountant is required to be attached with the format

Further, we certify that the Bidding Company/ Member in the Bidding Consortium has an <u>Annual</u> <u>Turnover</u> of INR _____ (_____ in words) as on **the end of Financial Year 2017-18/2016-17** (choose one). (*Strike out if not applicable*)

Exhibit (i): Applicable in case of Bidding Company

For the above calculations, we have considered the Annual Turnover by Bidding Company and/ or its Affiliate(s) as per following details:

Name of Bidding Company	Name of Affiliate(s) whose Annual Turnover is to be considered	Relationship with Bidding Company*	Annual Turnover (In Rs. Crore)
Company 1			
	Total		

*The column for "Relationship with Bidding Company" is to be filled only in case the financial capability of Affiliate has been used for meeting Qualification Requirements. Further,

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documentary evidence to establish the relationship, duly certified by a practicing company secretary/chartered accountant is required to be attached with the format.

Exhibit (ii): Applicable in case of Bidding Consortium (To be filled by each Member in a Bidding Consortium separately) Name of Member: [*Insert name of the Member*]

Annual Turnover Requirement to be met by Member in Proportion to the Equity Commitment: INR -----Crore (Equity Commitment (%) * Rs. [] Crore)

For the above calculations, we have considered Annual Turnover by Member in Bidding Consortium and/ or its Affiliate(s) as per following details:

Name of Consortium Member Company	Name of Affiliate(s) whose Annual Turnover is to be considered	Relationship with Bidding Company* (If Any)	Annual Turnover (in Rs. Crore)	Equity Commitment (in %age) in Bidding Consortium	Proportionate Annual Turnover (in Rs. Crore)
Company 1					
	Total				

* The column for "Relationship with Bidding Company" is to be filled only in case the financial capability of Affiliate has been used for meeting Qualification Requirements. Further, documentary evidence to establish the relationship, duly certified by a practicing company secretary/chartered accountant is required to be attached with the format

Further, we certify that the Bidding Company/ Member in the Bidding Consortium has a <u>Profit</u> <u>Before Depreciation Interest and Taxes</u> (PBDIT) of INR _____(in words) as on **the end of Financial Year 2017-18**. (*Strike out if not applicable*)

Exhibit (i): Applicable in case of Bidding Company

For the above calculations, we have considered the PBDIT by Bidding Company and/ or its Affiliate(s) as per following details:

Name of Bidding Company	Name of Affiliate(s) whose PBDIT is to be considered	Relationship with Bidding Company*	PBDIT (in Rs. Crore)
Company 1			
	Total		

*The column for "Relationship with Bidding Company" is to be filled only in case the financial capability of Affiliate has been used for meeting Qualification Requirements. Further, documentary evidence to establish the relationship, duly certified by a practicing company secretary/chartered accountant is required to be attached with the format.

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Exhibit (ii): Applicable in case of Bidding Consortium (To be filled by each Member in a Bidding Consortium separately) Name of Member: [*Insert name of the Member*]

PBDIT Requirement to be met by Member in Proportion to the Equity Commitment: INR -----------Crore (Equity Commitment (%) * Rs. [] Crore)

For the above calculations, we have considered PDBIT by Member in Bidding Consortium and/ or its Affiliate(s) as per following details:

Name of Consortium Member Company	Name of Affiliate(s) whose PBDIT is to be considered	Relationship with Bidding Company* (If Any)	PDBIT (in Rs. Crore)	Equity Commitment (in %age) in Bidding Consortium	Proportionate PBDIT (in Rs. Crore)
Company 1					
	Total				

* The column for "Relationship with Bidding Company" is to be filled only in case the financial capability of Affiliate has been used for meeting Qualification Requirements. Further, documentary evidence to establish the relationship, duly certified by a practicing company secretary/chartered accountant is required to be attached with the format

(Signature & Name of the Authorized Signatory)

(Signature and Stamp of CA) Membership No. Regn. No. of the CA's Firm:

Date:

Note: (i) Along with the above format, in a separate sheet on the letterhead of the Chartered Accountant's Firm, provide details of computation of Net Worth and Annual Turnover duly certified by the Chartered Accountant.

(ii) Certified copies of Balance sheet, Profit & Loss Account, Schedules and Cash Flow Statements are to be enclosed in complete form along with all the Notes to Accounts.



FORMAT 7.7

UNDERTAKING

(To be submitted on the letterhead of the Bidder)

(Name and Signature of the Authorized Signatory)



Format 7.8

FORMAT FOR SUBMISSION OF FINANCIAL BID

(The Covering Letter should be submitted on the Letter Head of the Bidding Company/ Lead Member of Consortium)

Ref.No.

Date:

______ (Insert name and address of Bidding Company/ Lead Member of From: Consortium)

Tel.#: Fax#:

E-mail address#

То

Solar Energy Corporation of India Limited D - 3, 1st Floor, Wing - A, Prius Platinum Building District Centre, Saket, New Delhi - 110 017

Sub: Response to RfS No. SECI/C&P/SPD/CPSU-I/RfS/2000MW/032019 dated for Setting up of 2000 MW Grid-Connected Solar Power Projects in India by Government under CPSU Scheme Phase-II (Tranche-I)

Dear Sir/ Madam,

(Insert Name of the Bidder) enclose herewith the Financial I/ We, Proposal for selection of my/ our firm for number of Project(s) for a cumulative capacity of MW in India as Bidder for the above.

I/ We agree that this offer shall remain valid for a period of 180 (One Hundred and Eighty) days from the due date of submission of the response to RfS such further period as may be mutually agreed upon.

Dated the day of , 20....

Thanking you, We remain, Yours faithfully,

Name, Designation, Seal and Signature of Authorized Person in whose name Power of Attorney/ Board Resolution/ Declaration.



Notes:

- 1. There can be only one First Round VGF for all the projects applied for. If the bidder quotes two VGF, then the bid shall be considered as non-responsive.
- 2. If the bidder submits the financial bid in the Electronic Form at TCIL portal not in line with the instructions mentioned therein, then the bid shall be considered as non-responsive.
- 3. VGF shall be quoted as a fixed amount in Indian Rupees only. Conditional proposal shall be summarily rejected.
- 4. In the event of any discrepancy between the values entered in figures and in words, the values entered in words shall be considered.



Format 7.9

PRELIMINARY ESTIMATE OF COST OF SOLAR PV PROJECT

(To be submitted separately for each Project)

Project Capacity:MW Location:

Sr. No.	Particulars	Estimated Cost (in Lakh INR) (in figures)	Estimated Cost (in Lakh INR) (in words)
1.	PV Modules		
2.	Land Cost		
3.	Civil and General Works		
4.	Mounting Structures		
5.	Power Conditioning Unit		
6.	Evacuation Cost up to Inter- connecting point (Cables and Transformers)		
7.	Preliminary and Pre-Operative Expenses including IDC and Contingency		
8.	Others (Please specify)		
9.	Total Project Cost		

Dated the _____day of _____, 20....

Thanking you, We remain, Yours faithfully,

Name, Designation, Seal and Signature of Authorized Person in whose name Power of Attorney/ Board Resolution/ Declaration.



Annexure - A

TECHNICAL PARAMETER OF PV MODULE AND VARIOUS OTHER COMPONENTS FOR USE IN GRID CONNECTED SOLAR POWER PLANTS

All components of the PV plant shall be in accordance with technical specifications given in relevant IS/ IEC Standards. The design and commissioning also shall be as per latest IS/ IEC standards. The following are some of the technical measures required to ensure quality of the major components used in grid connected solar power Projects.

Under this RfS, use of both Solar Photo voltaic (SPV) cells and Modules manufactured domestically as per specidifications and testing requirement fixed by MNRE are mandotory for installation of awarded Solar PV power Plant.

1. PV MODULE QUALIFICATION

The PV modules used in the grid connected solar power Projects must qualify to the latest edition of any of the following IEC PV module qualification test or equivalent Indian standards.

Standard	Description
IEC 61215-1 Ed. 1.0	Terrestrial photovoltaic (PV) modules - Design qualification and type approval - Part 1: Test
	requirements
IEC 61215-1-1 Ed. 1.0	Terrestrial photovoltaic (PV) modules - Design qualification and type approval - Part 1-1: Special requirements for testing of crystalline silicon photovoltaic (PV) modules
IEC 61215-1-2 Ed. 1.0	Terrestrial photovoltaic (PV) modules - Design qualification and type approval - Part 1-2: Special requirements for testing of thin-film Cadmium Telluride (CdTe) based photovoltaic (PV) modules
IEC 61215-1-3 Ed. 1.0	Terrestrial photovoltaic (PV) modules - Design qualification and type approval - Part 1-3: Special requirements for testing of thin-film amorphous silicon based photovoltaic (PV) modules
IEC 61215-1-4 Ed. 1.0	Terrestrial photovoltaic (PV) modules - Design qualification and type approval - Part 1-4: Special requirements for testing of thin-film Cu(In,GA)(S,Se) based photovoltaic (PV) modules
IEC 62108 Ed. 2.0	Concentrator photovoltaic (CPV) modules and assemblies - Design qualification and type approval
IEC 61730-1 Ed. 2.0	Photovoltaic (PV) module safety qualification - Part 1: Requirements for construction
IEC 61730-2 Ed.2	Photovoltaic (PV) module safety qualification - Part 2: Requirements for testing
IEC 61701 Ed.2	Salt mist corrosion testing of photovoltaic (PV) modules

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	(Applicable for coastal and marine environment)			
IEC 62716 Ed.1	Photovoltaic (PV) modules - Ammonia corrosion testing			
	(Applicable for wet atmospheres having high			
	concentration of dissolved ammonia)			
IEC TS 62804-1 Ed.1	Photovoltaic (PV) modules - Test methods for the			
	detection of potential-induced degradation - Part 1:			
	Crystalline silicon			

2. POWER CONDITIONERS/ INVERTERS

The Power Conditioners/Inverters of the SPV power plants must conform to the latest edition of IEC/ equivalent Indian Standards as specified below:

Standard	Description		
IEC 61683 Ed. 1	Photovoltaic systems - Power conditioners - Procedure for measuring efficiency		
IEC 62109-1 Ed. 1	Safety of power converters for use in photovoltaic power systems - Part 1: General requirements		
IEC 62109-2 Ed. 1	Safety of power converters for use in photovoltaic power systems - Part 2: Particular requirements for inverters		
IEC 61000-6-2 Ed. 2	Electromagnetic compatibility (EMC) - Part 6-2: Generic standards - Immunity standard for industrial environments		
IEC 61000-6-4 Ed. 2.1	Electromagnetic compatibility (EMC) - Part 6-4: Generic standards - Emission standard for industrial environments		
IEC 62116 Ed. 2/ IEEE 1547:2003 with 2014 Amendment 1/UL 1741	Utility-interconnected photovoltaic inverters - Test procedure of islanding prevention measures/ IEEE Standard for Interconnecting Distributed Resources with Electric Power Systems / Standard for Inverters, Converters, Controllers and Interconnection System Equipment for Use With Distributed Energy Resources		
IEC 60068-2-1:2007	Environmental testing - Part 2-1: Tests - Test A: Cold		
IEC 60068-2-2:2007	Environmental testing - Part 2-2: Tests - Test B: Dry heat		
IEC 60068-2-14:2009	Environmental testing - Part 2-14: Tests - Test N: Change of temperature		
IEC 60068-2-30:2005	Environmental testing - Part 2-30: Tests - Test Db: Damp heat, cyclic (12 h + 12 h cycle)		
LVRT Compliance	As per the latest CERC Guidelines / Order/ Regulations		

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Grid Connectivity Compliance) and	Relevant CERC Regulations (including LVRT Compliance) and Grid Code as amended and revised
	from time to time.

As per the Solar Photovoltaics, Systems, Devices and Components Goods (Requirements for Compulsory Registration) Order, 2017, PV Modules and Inverters used in the grid connected solar power Projects shall conform to the Standards Specified as per below and bear the Standard Mark as notified by the Bureau of Indian Standards:

SI. No. (1)	Product (2)	Indian Standard Number (3)	Title of Indian Standard (4)
1.	Crystalline Silicon Terrestrial Photovoltaic (PV) Modules (Si wafer based)	IS 14286	Crystalline Silicon Terrestrial Photovoltaic (PV) modules - Design Qualification And Type Approval
2.	Thin-Film Terrestrial Photovoltaic (PV) Modules (a-Si, CIGS and CdTe)	IS 16077	Thin-FilmTerrestrialPhotovoltaic(PV)Modules-QualificationandApproval-
3.	PV Module (Si wafer and Thin film)	IS/IEC 61730 (Part 1) IS/IEC 61730 (Part 2)	ModuleSafetyQualificationPart1RequirementsforConstructionforPhotovoltaic(PV)ModuleSafetyQualificationPart2
4.	Power converters for use in photovoltaic power system	IS 16221 (Part 1) IS 16221 (Part 2)	RequirementsforTestingSafetyofPowerConvertersforusePhotovoltaicPowerSystemsPart 1- GeneralRequirements
			Safety of Power Converters for Use in Photovoltaic Power Systems Part 2-

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			Particular Requirements for Inverters
5.	Utility –Interconnected Photovoltaic inverters	IS 16169	Test Procedure of Islanding Prevention Measures for Utility- Interconnected Photovoltaic Inverters
6.	Storage battery	IS 16270	Secondary Cells and Batteries for Solar Photovoltaic Application General Requirements and Methods of Test

3. CABLES AND CONNECTORS

All cables and connectors to be used for installation of solar field must be of solar grade which can withstand harsh environment conditions for 25 years and voltages as per latest IEC standards. It is recommended that the Cables of 600-1800 Volts DC for outdoor installations should comply with the BS/ EN EN50618/ TUV 2pfg 1169/08/07 for service life expectancy of 25 years.

4. OTHER SUB-SYSTEMS/ COMPONENTS

Other subsystems/ components used in the SPV Power Plants (Cables, Connectors, Junction Boxes, Surge Protection Devices etc.) must also conform to the relevant international/national Standards for Electrical Safety besides that for Quality required for ensuring Expected Service Life and Weather Resistance.

5. AUTHORIZED TEST CENTRES

The PV modules/ Power Conditioners deployed in the Power Plants must have valid test certificates for their qualification as per above specified IEC/ BIS Standards by one of the NABL Accredited Test Centres in India. In case of module types/ equipment for which such Test facilities may not exist in India at present, test certificates from reputed ILAC Member body accredited Labs abroad will be acceptable.

6. WARRANTY

- PV modules used in grid connected solar power plants must be warranted for peak output wattage, which should not be less than 90% at the end of 10 years and 80% at the end of 25 years.
- The modules shall be warranted for at least 10 years for failures due to material defects and workmanship.

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- The mechanical structures, electrical works and overall workmanship of the grid solar power plants must be warranted for a minimum of 5 years.
- The Inverters/ PCUs installed in the solar power plant must have a warranty for 5 years.

7. IDENTIFICATION AND TRACEABILITY

Each PV module used in any solar power Project must use a RF identification tag. The following information must be mentioned in the RFID used on each module (This can be inside or outside the laminate, but must be able to withstand harsh environmental conditions):

- i. Name of the manufacturer of PV Module
- ii. Name of the Manufacturer of Solar cells
- iii. Month and year of the manufacture (separately for solar cells and module)
- iv. Country of origin (separately for solar cells and module)
- v. I-V curve for the module at Standard Test Condition (1000 W/m², AM 1.5, 25^oC)
- vi. Wattage, Im, Vm and FF for the module
- vii. Unique Serial No. and Model No. of the module
- viii. Date and year of obtaining IEC PV module qualification certificate
- ix. Name of the test lab issuing IEC certificate
- x. Other relevant information on traceability of solar cells and module as per ISO 9000

Site owners would be required to maintain accessibility to the list of Module IDs along with the above parametric data for each module.

8. PERFORMANCE MONITORING

As part of the performance monitoring, the following shall be carried out:

- a. The SPD shall maintain the list of Module IDs along with performance characteristic data for each module. This data shall be submitted to SECI/ MNRE.
- b. The SPDs must install necessary equipment to continuously measure solar radiation on module plane, ambient temperature, wind speed and other weather parameters and simultaneously measure the generation of DC power as well as AC power generated from the plant. They will be required to submit this data to SECI and MNRE on line and/ or through a report on regular basis every month for the entire lifetime of the Project.
- C.
- d. The SPDs shall provide access to SECI/ MNRE or their authorized representatives for installing any additional monitoring equipment to facilitate on-line transfer of data.
- e. All data shall be made available as mentioned above for the entire lifespan of the project.



- f. The plant SCADA should be Open Platform Communications (OPC) compliant with standard DNP3 and modbus control interfaces over TCP/ IP having the provision to add protocol converters to implement custom and secure communications protocol standard for providing real time online data (including but not limited to irradiance, plant generation (instantaneous/ daily/ monthly/ yearly), Daily Peak Generation, temperature, wind speed etc.) to SECI/ MNRE.
- g. Fibre Optic Ethernet Ring network (Managed type Ethernet switches in each Control Room) should be provided between MCR & Inverter Control Rooms.
- h. Web-based monitoring should be available, which should not be machine dependent. The web-based monitoring should provide the same screens as available in the plant. Also, it should be possible to download reports from a remote web-client in PDF or Excel format

9. SAFE DISPOSAL OF SOLAR PV MODULES

The SPD will ensure that all Solar PV modules from their plant after their 'end of life' (when they become defective/ non-operational/ non-repairable) are disposed in accordance with the "e-waste (Management and Handling) Rules, 2011" notified by the Government and as revised and amended from time to time.

10. CAPACITY OF SOLAR PV PROJECTS

i) The rated capacity to be installed shall be considered as minimum DC Arrays Capacity and maximum AC Capacity at the delivery point as described below:

	Solar PV	Minimum DC	Minimum Rated	Maximum AC
Sr. No.	Project	Arrays Capacity		Capacity Limit at
	Capacity Bid	to be installed	Inverter Capacity	Delivery point
1	10 MW	10 MW	10 MW	10 MW

- ii) Higher DC capacity arrays so as to achieve AC capacity limit is allowed.
- iii) For commissioning of the Project, capacity of DC arrays installed shall be considered in multiple of 10 MW per unit. In case of part commissioning of 20 MW Project, each unit shall be required to have minimum 10 MW DC Arrays Capacity be installed.



Appendix - A1

<u>Certificate from the Solar Power Developer to SECI regarding meeting of DCR norms</u> <u>under CPSU Scheme-Phase-II</u> (On the letter-head of the SPD)

To, (Name and Address of SECI)

Sub: Certificate for meeting Domestic Content Requirements for our project(s) selected under RfS No._____

Ref: LoA/LoI issued by SECI vide LoA/LoI No.(insert LoA/LoII no.) for the project allotted under Project ID.... (insert project ID)

Sir,

We, M/s_____(name of the Solar Power Developer) hereby certify and declare the following:

1. As per the Letter of Award/Intent (LOA/LOI) issued by Solar Energy Corporation of India Limited (SECI) vide LOA/LOI no. _______for our project(s) selected under the RfS No. _______dated _____, the cells and modules used in the following projects being executed by us, have been manufactured domestically and comply with the Domestic Content Requirements as laid down by Ministry of New and Renewable Energy and incorporated in the Guidelines and the tender documents under the CPSU Scheme Phase-II, being mplemented by SECI:

Sr.	Capacity of	Project	No. of	Cells procured	Modules
No.	the Project (MW)	Location (Village, Tehsil, District, State)	cells/modules utilized	from the manufacturer through Invoice No.	procured from the manufacturer through Invoice No.

- 2. The certificate from the manufacturers of the above mentioned items for complying with the Domestic Content Requirements is enclosed herewith.
- 3. The above information is complete and accurate in all material respects, and there is no material information omitted from this Certificate that makes the information contained herein misleading or inaccurate.
- 4. We shall maintain, and present upon request, to the Inspection committee of MNRE/SECI, further documentation necessary to support this certificate. Further, we shall not bar the inspection committee of MNRE/SECI from visiting our factories/installations in relation to the agreement between our Company and SECI / MNRE or their representative.
- 5. In case of any discrepancies found upon the inspection conducted by the committee, it may be dealt as per the decisions of MNRE/SECI.

Signed this _____day of ____ For_____(Name of the SPD) Signature & name of the authorized representative of the SPD

RfS for 2000 MW Grid-Connected Solar Power Projects in India under CPSU Scheme Phase-II (Tranche-I)	<u>RfS No. SECI/C&P/SPD/CPSU-</u> <u>I/RfS/2000MW/032019</u>	Page 81 of 95	Signature of Bidder
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<u> Appendix – A2</u>

<u>Certificate from the Module Manufacturer to the SPD regarding meeting of DCR norms</u> <u>under CPSU Scheme-Phase-II</u> (On the letter-head of the SPD)

To,

(Name and Address of SPD)

Sub: Certificate for our modules meeting Domestic Content Requirements under RfS No._____

Sir,

We, M/s_____(name of the manufacturer), having registered address at _____, hereby certify and declare the following:

- 1. Under the contract/purchase agreement executed between M/s ______(Name of the SPD) and M/s _______(Name of the Manufacturer) vide Contract No./ID:_______, the modules supplied to your Company under the Shipment ID(s) _______, bearing serial nos. of all the modules supplied along with respective invoices and receipt certificates enclosed herewith (insert shipment IDs of the batches despatched for modules to the SPD and enclose the list containing serial nos. and invoices/receipt certificates of the respective modules) have been manufactured indigenously, in our factories registered in India, and cells manufactured by M/S ----- of Regd address ______ in India have been used in our modules. Our modules comply with the Domestic Content Requirements as laid down by Ministry of New and Renewable Energy as incorporated in the Guidelines for the CPSU Scheme Phase-II, being implemented by Solar Energy Corporation of India Limited.
- 2. The manufacturing process has been carried out in India from the stage of finished cells till modules at our facility and neither we nor our cell supplier have used semi-finished/blue cells in this process.
- 3. The above information is complete and accurate in all material respects, and there is no material information omitted from this Certificate that makes the information contained herein misleading or inaccurate.
- 4. We shall maintain, and present upon request, to the Inspection committee of MNRE/SECI, further documentation necessary to support this certificate. Further, we shall not bar the inspection committee of MNRE/SECI from visiting our factories/installations in relation to the agreement between our Company and SECI / MNRE or their representative.

Signed this _____day of ____ For_____(Name of the module manufacturer) Signature & name of the authorized representative of the module manufactuer Attestation by the SPD

(Note: in case the same manufacturer has supplied both cells and modules to the SPD, the details of both cells and modules will be enclosed herewith, with suitable changes in the format)

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<u>Appendix – A3</u>

<u>Certificate from the Cell Manufacturer to the Module manufactuer regarding meeting of</u> <u>DCR norms under CPSU Scheme-Phase-II</u> <u>(On the letter-head of the SPD)</u>

To,

(Name and Address of module manufacturer)

Sub: Certificate for our cells meeting Domestic Content Requirements under RfS No._____

Sir,

We, M/s_____(name of the manufacturer), having registered address at _____, hereby certify and declare the following:

- 1. Under the contract/purchase agreement executed between M/s _______(Name of the module manufacturer) and M/s _______(Name of the cell manufacturer) vide Contract No./ID: _______, the cells supplied to your Company under the Shipment ID(s) _______ bearing serial nos. of all the cells supplied along with respective invoices and receipt certificates enclosed herewith (insert shipment IDs of the batches despatched for cells to the module manufacturer and enclose the list containing serial nos. and invoices/receipt certificates of the respective cells) have been manufactured indigenously, in our factories registered in India. Our cells comply with the Domestic Content Requirements as laid down by Ministry of New and Renewable Energy as incorporated in the Guidelines for the CPSU Scheme Phase-II, being implemented by Solar Energy Corporation of India Limited.
- 2. The manufacturing process has been carried out in India and we have not used semifinished/blue cells in this process.
- 3. The above information is complete and accurate in all material respects, and there is no material information omitted from this Certificate that makes the information contained herein misleading or inaccurate.
- 4. We shall maintain, and present upon request, to the Inspection committee of MNRE/SECI, further documentation necessary to support this certificate. Further, we shall not bar the inspection committee of MNRE/SECI from visiting our factories/installations in relation to the agreement between our Company and SECI / MNRE or their representative.

Signed this _____day of _____ For_____ (Name of the module manufacturer) Signature & name of the authorized representative of the module manufactuer

Attestation by the SPD



Annexure - B

CHECK LIST FOR BANK GUARANTEES

SI. no.	Details of Checks	Yes/ No
1.	Is the BG on non-judicial Stamp paper of appropriate value, as per applicable Stamp Act of the place of execution	
2.	Whether date, purpose of purchase of stamp paper and name of the purchaser are indicated on the back of Stamp Paper under the Signature of Stamp vendor? (The date of purchase of stamp paper should be not later than the date of execution of BG and the stamp paper should be purchased either in the name of the executing Bank or the party on whose behalf the BG has been issued.	
3.	In case of BGs from Banks abroad, has the BG been executed on Letter Head of the Bank endorsed by the Indian branch of the same bank or SBI, India?	
4.	Has the executing Officer of BG indicated his name, designation and Power of Attorney No./ Signing Power no. on the BG?	
5.	Is each page of BG duly signed/ initialed by executant and whether stamp of Bank is affixed thereon? Whether the last page is signed with full particulars including two witnesses under seal of Bank as required in the prescribed proforma?	
6.	Do the Bank Guarantees compare verbatim with the Proforma prescribed in the Bid Documents?	
7.	Are the factual details such as Bid Document No./ Specification No./ LoA No. (if applicable)/ Amount of BG and Validity of BG correctly mentioned in the BG	
8.	Whether overwriting/ cutting, if any, on the BG have been properly authenticated under signature & seal of executant?	
9.	Whether the BG has been issued by a Bank in line with the provisions of Bidding documents?	
10.	In case BG has been issued by a Bank other than those specified in Bidding Document, is the BG confirmed by a Bank in India acceptable as per Bidding documents?	



Annexure - C

LIST OF BANKS

1. SCHEDULED COMMERCIAL BANKS	3. FOREIGN BANKS
SBI AND ASSOCIATES	24. A B BANK
1. State Bank of India	25. SHINHAN BANK
2. State Bank of Indore	26. CTBC BANK Co. Ltd.
NATIONALISED BANKS	27. MIZUHO BANK, Ltd.
1. Allahabad Bank	28. Krung Thai Bank Public Company Ltd.
2. Andhra Bank	29. Antwerp Diamond Bank N.V
3. Bank of India	30. Australia And New Zealand Banking Group Limited
4. Bank of Maharashtra	31. Sumitomo Mitsui Banking Corporation
5. Canara Bank	32. American Express Banking Corporation
6. Central Bank of India	33. CommonWealth Bank of Australia
7. Corporation Bank	34. Credit Suisse A.G
8. Dena Bank	35. FirstRand Bank Ltd.
9. Indian Bank	36. Industrial And Commercial Bank of China Ltd.
10. Indian Overseas Bank	37. JSC VTB Bank
11. Oriental Bank of Commerce	38. National Australia Bank
12. Punjab National Bank	39. Rabobank International
13. Punjab & Sind Bank	40. Sberbank
14. Syndicate Bank	41. USB AG
15. Union Bank of India	42. United Overseas Bank Ltd.
16. United Bank of India	43. Westpac Banking Corporation
17. UCO Bank	44. Woori Bank
18. Vijaya Bank	45. Doha Bank Qsc
19. Bank of Baroda	4. SCHEDULED PRIVATE BANKS
2. OTHER PUBLIC SECTOR BANKS	1. Federal Bank Ltd.
1. IDBI Bank Ltd.	2. ING Vysya Bank Ltd.
3. FOREIGN BANKS	3. Axis Bank Ltd.
1. Bank of America NA	4. ICICI Bank Ltd.
2. Bank of Tokyo Mitsubishi UFJ Ltd.	5. HDFC Bank Ltd.
3. BNP Paribas	6. Yes Bank Ltd.

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4. Calyon Bank	7. Kotak Mahindra Bank
5. Citi Bank N.A.	8. IndusInd Bank Ltd.
6. Deutsche Bank A.G	9. Karur Vysya Bank
7. The HongKong and Shanghai Banking Corpn. Ltd.	10. Catholic Syrian Bank
8. Standard Chartered Bank	11. City Union Bank
9. SocieteGenerale	12. Dhanlaxmi Bank. Ltd
10. Barclays Bank	13. Jammu & Kashmir Bank Ltd
11. Royal Bank of Scotland	14. Karnataka Bank Ltd
12. Bank of Nova Scotia	15. Laxmi Vilas Bank Ltd
13. Development Bank of Singapore (DBS Bank Ltd.)	16. Nainital Bank Ltd
14. Crédit Agricole Corporate and Investment Bank	17. Ratnakar Bank Ltd
15. Abu Dhabi Commercial Bank Ltd	18. South Indian bank Ltd
16. Bank of Bahrain & Kuwait B.S.C	19. Tamilnadu Mercantile Bank Ltd
17. Mashreq Bank p.s.c	20. DCB Bank Ltd
18. HSBC Bank Oman S.A.O.G	21. IDFC Bank
19. Sonali Bank Ltd.	
20. J. P. Morgan Chase Bank, National Association	
21. State Bank of Mauritius Ltd.	
22. BANK of CEYLON	
23. BANK INTERNASIONAL INDONESIA	



<u>Annexure - D</u>

SPECIAL INSTRUCTIONS TO BIDDERS FOR e-TENDERING AND REVERSE AUCTION

<u>GENERAL</u>

The Special Instructions (for e-Tendering) supplement 'Instructions to Bidders', as given in these Rfs Documents. Submission of Online Bids is mandatory for this RfS.

e-Tendering is a new methodology for conducting Public Procurement in a transparent and secured manner. Now, the Government of India has made e-Tendering mandatory. Suppliers/ Vendors will be the biggest beneficiaries of this new system of procurement. For conducting electronic tendering, *Solar Energy Corporation of India Limited (SECI)* has decided to use the portal *https://www.tcil-india-electrionictender.com* through TCIL, a Government of India Undertaking. This portal is based on the world's most 'secure' and 'user friendly' software from ElectronicTender[®]. A portal built using ElectronicTender's software is also referred to as ElectronicTender System[®] (ETS).

Benefits to Suppliers are outlined on the Home-page of the portal.

INSTRUCTIONS

Tender Bidding Methodology:

Sealed Bid System

Single Stage Two Envelope

Auction

The sealed bid system would be followed by an 'e-ReverseAuction'

Broad Outline of Activities from Bidder's Perspective:

- 1. Procure a Digital Signing Certificate (DSC)-Class II and above.
- 2. Register on Electronic Tendering System® (ETS)
- 3. Create Marketing Authorities (MAs), Users and assign roles on ETS
- 4. View Notice Inviting Tender (NIT) on ETS
- 5. For this tender -- Assign Tender Search Code (TSC) to a MA
- 6. Download Official Copy of Tender Documents from ETS. Note: Official copy of Tender Documents is distinct from downloading 'Free Copy of Tender Documents'. To participate in a tender, it is mandatory to procure official copy of Tender Documents for that tender.
- 7. Clarification to Tender Documents on ETS

a) Query to SECI (Optional)

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- b) View response to queries posted by SECI
- 8. Bid-Submission on ETS
- 9. Respond to SECI Post-TOE queries
- 10. Participate in reverse auction if invited

For participating in this tender online, the following instructions are to be read carefully. These instructions are supplemented with more detailed guidelines on the relevant screens of the ETS.

Digital Certificates

For integrity of data and authenticity/ non-repudiation of electronic records, and to be compliant with IT Act 2000, it is necessary for each user to have a Digital Certificate (DC). also referred to as Digital Signature Certificate (DSC), of Class II or above, issued by a Certifying Authority (CA) licensed by Controller of Certifying Authorities (CCA) [refer http://www.cca.gov.in].

Registration

To use the ElectronicTender® portal <u>https://www.tcil-india-electronictender.com</u>, vendors need to register on the portal. Registration of each organization is to be done by one of its senior persons who will be the main person coordinating for the e-tendering activities. In ETS terminology, this person will be referred to as the Super User (SU) of that organization. For further details, please visit the website/portal, and click on the 'Supplier Organization' link under 'Registration' (on the Home Page), and follow further instructions as given on the site. Pay Annual Registration Fee as applicable.

After successful submission of Registration details and payment of Annual Registration Fee, please contact TCIL/ ETS Helpdesk (as given below), to get your registration accepted/activated

Important Note:

- Interested bidders have to download official copy of the RfS & other documents after login into the ETS Portal of TCIL <u>https://www.tcil-india-electronictender.com</u>. If the official copy of the documents is not downloaded from ETS Portal of TCIL within the specified period of downloading of RFS and other documents, bidder will not be able to participate in the tender.
- 2. To minimize teething problems during the use of ETS (including the Registration process), it is recommended that the user should peruse the instructions given under 'ETS User-Guidance Center' located on ETS Home Page, including instructions for timely registration on ETS. The instructions relating to 'Essential Computer Security Settings for Use of ETS' and 'Important Functionality Checks' should be especially taken into cognizance.

Please note that even after acceptance of your registration by the Service Provider, to respond to a tender you will also require time to complete activities related to your organization, such as creation of users, assigning roles to them, etc.



ICIL/ ETS Helpuesk	
Telephone/ Mobile	Customer Support: +91-11-26241071, 26241072 Emergency Mobile Numbers: +91-9868393775, 9868393717, 9868393792
Email-ID	ets_support@tcil-india.com [Please mark CC: <u>support@electronictender.com</u>]

TCIL/ ETS Helpdesk

Some Bidding Related Information for this Tender (Sealed Bid)

The entire bid-submission would be online on ETS (unless specified for Offline Submissions). Broad outline of submissions are as follows:

- Submission of Bid-Parts
- Envelope I (Technical-Bid)
- Envelope II (Financial-Bid)
- > Submission of digitally signed copy of Tender Documents/ Addendum

In addition to the above, the bidders are required to submit certain documents physically offline also as per Clause No. 24.a, Section-II, ITB of RfS Documents, failing which the technical bids will not be opened.

Note: The Bidder should also upload the scanned copies of all the above mentioned original documents as Bid-Annexures during Online Bid-Submission.

SPECIAL NOTE ON SECURITY AND TRANSPARENCY OF BIDS

Security related functionality has been rigorously implemented in ETS in a multidimensional manner. Starting with 'Acceptance of Registration by the Service Provider', provision for security has been made at various stages in ElectronicTender's software. Specifically, for Bid Submission, some security related aspects are outlined below:

As part of the ElectronicEncrypter[™] functionality, the contents of both the 'ElectronicForms' and the 'Main-Bid' are securely encrypted using a Pass-Phrase created by the Bidder himself. Unlike a 'password', a Pass-Phrase can be a multi-word sentence with spaces between words (e.g. I love this World). A Pass-Phrase is easier to remember, and more difficult to break. It is mandatory that a separate Pass-Phrase be created for each Bid-Part. This method of bid-encryption does not have the security and data-integrity related vulnerabilities which are inherent in e-tendering systems which use Public-Key of the specified officer of a Buyer organization for bid-encryption. Bid-encryption in ETS is such that the Bids cannot be decrypted before the Public Online Tender Opening Event (TOE), even if there is connivance between the concerned tender-opening officers of the Buyer organization and the personnel of e-tendering service provider.

<u>CAUTION</u>: All bidders must fill ElectronicForms[™] for each bid-part sincerely and carefully, and avoid any discrepancy between information given in the ElectronicForms[™] and the corresponding Main-Bid. For transparency, the information submitted by a bidder in the ElectronicForms[®] is made available to other bidders during the Online Public TOE. If it is found

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during the Online Public TOE that a bidder has not filled in the complete information in the ElectronicForms[™], the TOE officer may make available for downloading the corresponding Main-Bid of that bidder at the risk of the bidder. If variation is noted between the information contained in the ElectronicForms[™] and the 'Main-Bid', the contents of the ElectronicForms[™] shall prevail.

In case of any discrepancy between the values mentioned in figures and in words, the value mentioned in words will prevail.

The bidder shall make sure that the Pass-Phrase to decrypt the relevant Bid-Part is submitted into the 'Time Locked Electronic Key Box (EKB)' after the deadline of Bid Submission, and before the commencement of the Online TOE of Technical Bid. The process of submission of this Pass-Phrase in the 'Time Locked Electronic Key Box' is done in a secure manner by first encrypting this Pass-Phrase with the designated keys provided by the SECI.

Additionally, the bidder shall make sure that the Pass-Phrase to decrypt the relevant Bid-Part is submitted to SECI in a sealed envelope before the start date and time of the Tender Opening Event (TOE).

There is an additional protection with SSL Encryption during transit from the client-end computer of a Supplier organization to the e-Tendering Server/ Portal.

OTHER INSTRUCTIONS

For further instructions, the vendor should visit the home-page of the portal <u>https://www.tcil-</u> india-electronictender.com, and go to the User-Guidance Center

The help information provided through 'ETS User-Guidance Center' is available in three categories – Users intending to Register/ First-Time Users, Logged-in users of Buyer organizations, and Logged-in users of Supplier organizations. Various links (including links for User Manuals) are provided under each of the three categories.

<u>Important Note:</u> It is strongly recommended that all authorized users of Supplier organizations should thoroughly peruse the information provided under the relevant links, and take appropriate action. This will prevent hiccups, and minimize teething problems during the use of ETS.

SEVEN CRITICAL DO'S AND DON'TS FOR BIDDERS

Specifically, for Supplier organizations, the following 'SEVEN KEY INSTRUCTIONS for BIDDERS' must be assiduously adhered to:

1. Obtain individual Digital Signing Certificate (DSC or DC) of Class II or above well in advance of your tender submission deadline on ETS.

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- 2. Register your organization on ETS well in advance of the important deadlines for your first tender on ETS viz 'Date and Time of Closure of Procurement of Tender Documents' and 'Last Date and Time of Receipt of Bids'. Please note that even after acceptance of your registration by the Service Provider, to respond to a tender you will also require time to complete activities related to your organization, such as creation of -- Marketing Authority (MA) [ie a department within the Supplier/ Bidder Organization responsible for responding to tenders], users for one or more such MAs, assigning roles to them, etc. It is mandatory to create at least one MA. This unique feature of creating an MA enhances security and accountability within the Supplier/ Bidder Organization.
- 3. Get your organization's concerned executives trained on ETS well in advance of your first tender submission deadline on ETS
- 4. For responding to any particular tender, the tender (ie its Tender Search Code or TSC) has to be assigned to an MA. Further, an 'Official Copy of Tender Documents' should be procured/ downloaded before the expiry of Date and Time of Closure of Procurement of Tender Documents. <u>Note</u>: Official copy of Tender Documents is distinct from downloading 'Free Copy of Tender Documents'. Official copy of Tender Documents is the equivalent of procuring physical copy of Tender Documents with official receipt in the paper-based manual tendering system.
- 5. Submit your bids well in advance of tender submission deadline on ETS (There could be last minute problems due to internet timeout, breakdown, et al)
- 6. It is the responsibility of each bidder to remember and securely store the Pass-Phrase for each Bid-Part submitted by that bidder. In the event of a bidder forgetting the Pass-Phrase before the expiry of deadline for Bid-Submission, facility is provided to the bidder to 'Annul Previous Submission' from the Bid-Submission Overview page and start afresh with new Pass-Phrase(s)
- 7. ETS will make your bid available for opening during the Online Public Tender Opening Event (TOE) 'ONLY IF' your 'Status pertaining Overall Bid-Submission' is 'Complete'. For your record, you can generate and save a copy of 'Final Submission Receipt'. This receipt can be generated from 'Bid-Submission Overview Page' only if the 'Status pertaining overall Bid-Submission' is 'Complete'.

NOTE:

While the first three instructions mentioned above are especially relevant to first-time users of ETS, the fourth, fifth, sixth and seventh instructions are relevant at all times.

ADDITIONAL DO'S AND DON'TS FOR BIDDERS PARTICIPATING IN e-REVERSE AUCTION

1. Get your organization's concerned executives trained for e-ReverseAuction related processes on ETS well in advance of the start of e-ReverseAuction.

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- 2. For responding to any particular e-ReverseAuction, the e-ReverseAuction (ie its Reverse Auction Search Code or RASC) has to be assigned to an MA.
- 3. It is important for each bidder to thoroughly read the 'rules and related criterion' for the e-ReverseAuction as defined by the Buyer organization.
- 4. It is important to digitally-sign your 'Final bid' after the end of e-ReverseAuction bidding event.

Minimum Requirements at Bidder's End

- Computer System with good configuration (Min PIV, 1 GB RAM, Windows 7 and above)
- Broadband connectivity
- Microsoft Internet Explorer 7.0 or above
- Digital Certificate(s)



Annexure - E

TERMS & CONDITIONS OF REVERSE AUCTION

After opening of Financial bids and short-listing of bidders based on the First Round VGF and total capacity of project of qualified Project(s), SECI shall resort to "REVERSE AUCTION PROCEDURE". Reverse Auction shall be conducted as per methodology specified in Section-V and other provisions of Reverse Auction in RfS Documents and their subsequent Addenda/ Amendments/ Clarifications. Bidders in their own interest, are advised to go through the documents in entirety. The Terms & Conditions and Business Rules mentioned hereunder are in brief and may not give completer explanations. Further these are supplementary in nature.

- 1. Bidders shall ensure online submission of their 'Bid Price' within the auction period.
- 2. Bidders shall ensure to take all necessary training and assistance before commencement of reverse auction to the interested bidders on chargeable basis to be paid directly to TCIL.
- 3. Business rules for Reverse Auction like event date, time, bid decrement, extension etc. shall be as per the business rules, enumerated in the RfS document or intimated later on, for compliance.
- 4. Reverse auction will be conducted on scheduled date & time, as mentioned in the RfS document.
- 5. Bidders should acquaint themselves of the 'Business Rules of Reverse Auction', which is enclosed separately in the RfS document.
- 6. If the Bidder or any of his representatives are found to be involved in Price manipulation/ cartel formation of any kind, directly or indirectly by communicating with other bidders, action as per extant SECI guidelines, shall be initiated by SECI
- 7. The Bidder shall not divulge either his Bids or any other exclusive details of SECI to any other party.
- 8. Period of validity of Prices received through Reverse Auction shall be same as that of the period of validity of bids offered.
- 9. Bidders should also note that:
 - a) Although extension time is '8' minutes, there is a time lag between the actual placing the bid on the local computer of the bidder and the refreshing of the data on to the server for the visibility to the Owner. Considering the processing time for data exchange and the possible network congestion, bidders must avoid the last minute hosting of the Financial Bid during reverse auction.



- b) Participating bidder will agree to non-disclosure of trade information regarding the purchase, identity of SECI, bid process, bid technology, bid documentation and bid details.
- c) It is brought to the attention of the bidders that the bid event will lead to the final price of bidders only.
- d) Technical and other non-commercial queries (not impacting price) can only be routed to the SECI contact personnel indicated in the RfS document.
- e) Order finalization and post order activities such issue of LoA/LoI would be transacted directly between successful bidder(s) and SECI.
- f) LoA/LoI shall be placed outside the TCIL e-portal & further processing of the LoA/LoI shall also be outside the system.
- g) In case of any problem faced by the bidder during Reverse Auction and for all Bidding process related queries, bidders are advised to contact the persons indicated in Annexure D of the RfS document.
- h) Bidders are advised to visit the auction page and login into the system well in advance to identify/ rectify the problems to avoid last minute hitches.
- i) SECI will not be responsible for any PC configuration/ Java related issues, software/ hardware related issues, telephone line glitches and breakdown/ slow speed in internet connection of PC at Bidder's end.
- j) Bidders may note that it may not be possible to extend any help, during Reverse Auction, over phone or in person in relation to rectification of PC/ Internet/ Java related issues and Bidder may lose the chance of participation in the auction.
- 10. For access to the Reverse Auction site, the following URL is to be used: <u>https://www.tcil-india-electronictender.com</u>
- 11. No queries shall be entertained while Reverse Auction is in progress.

BUSINESS RULES OF REVERSE AUCTION

Reverse Auction shall be conducted as per methodology specified in Section - V and other provisions of Reverse Auction in RfS documents and their subsequent Amendments/ Clarifications/ Addenda. Bidders, in their own interest, are advised to go through the documents in entirety.

SI. No.	Parameter	Value
1.	Date and Time of Reverse-Auction Bidding	To be intimated Later to Eligible
	Event	Bidders
2.	Duration of Reverse-Auction Bidding Event	60 minutes
3.	Automatic extension of the 'Reverse-Auction closing Time', if last bid received is within a 'Predefined Time-Duration' before the 'Reverse-Auction Closing Time'	Yes
3.1	Pre-defined Time-Duration	08 minutes
3.2	Automatic extension Time-Duration	08 minutes

The following would be parameters for e-Reverse Auction:



3.3	Maximum number of Auto-Extension	Unlimited Extension
5.	Entity-Start-Price	First Round VGF quoted by the bidders in Financial Bid (Second
		Envelope)

Online Reverse Auction shall be conducted by SECI on pre-specified date and time, while the bidders shall be quoting from their own offices/ place of their choice. Internet connectivity shall have to be ensured by bidders themselves.

During the Reverse Auction, any requests for extension of time will not be considered by SECI. Bidders are therefore requested to make all the necessary arrangements/ alternatives whatever required so that they are able to participate in the Reverse Auction successfully. Failure of power or loss of connectivity at the premises of bidders during the Reverse Auction cannot be the cause for not participating in the Reverse Auction. SECI shall not be responsible for such eventualities.

Bidders are advised to get fully trained and clear all their doubts such as refreshing of Screen, capacity/ no. of projects being auctioned, auction rules etc.

SECI reserves the right to cancel/ reschedule/ extend the Reverse Auction process/ tender at any time, before ordering, without assigning any reason.

SECI shall not have any liability to bidders for any interruption or delay in access to the auction website irrespective of the cause. In such cases, the decision of SECI shall be binding on the bidders.

Other terms and conditions shall be as per bidder's techno-commercial offers and as per the RfS document and other correspondences, if any, till date.